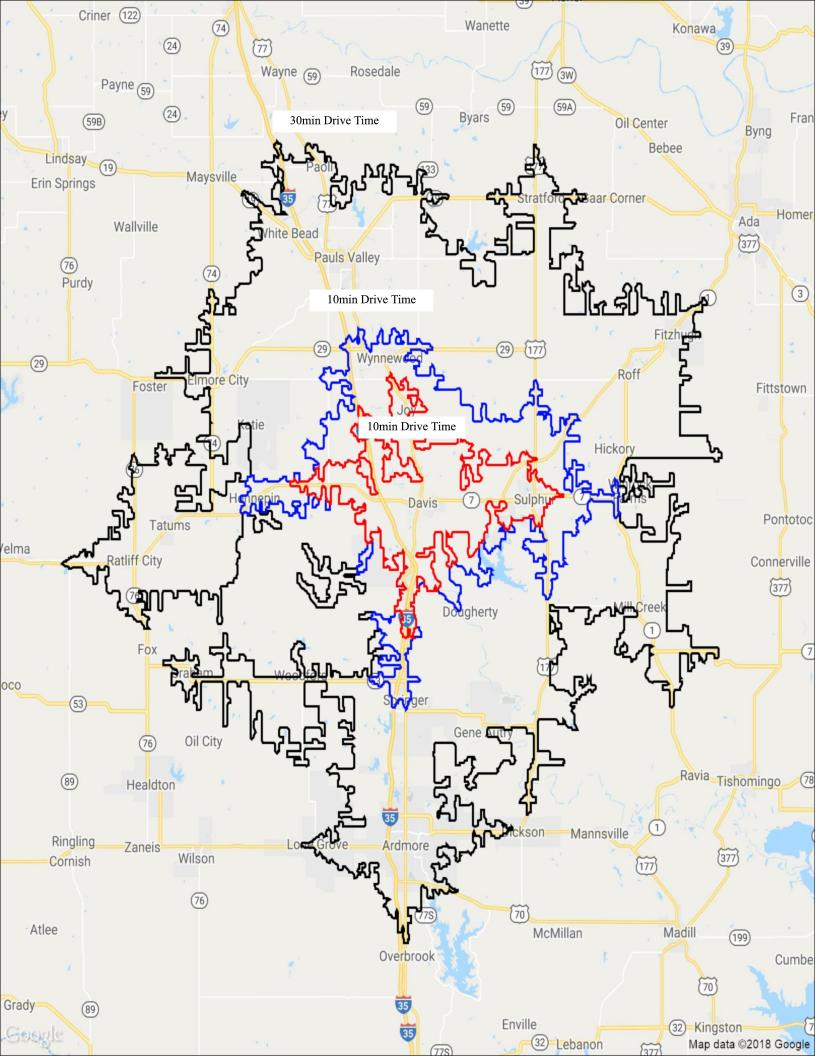


Davis, OK Drive Time As with so many Oklahoma towns, Davis owes its existence to the Atchison, Topeka and Santa Fe Railway. Although trains still clatter along the rails, more traffic flows down U.S. Interstate 35, situated two miles west of Davis, along State Highway 7, Davis's Main Street, and U.S. Highway 77, which runs north-south through town. Davis is located in Murray County, twenty-three miles north of Ardmore and twenty-three miles south of Pauls Valley. It has a council-manager form of government.

Davis is the home of Turner Falls Park, which the citizens voted to purchase for \$21,000 in 1925. Located in the Arbuckle Mountains, Turner Falls is named for pioneer resident Mazeppa Turner, who represented Murray County in the Oklahoma Legislature from 1907 until 1911. Oklahoma's Initial Point, from which all of Oklahoma except the Panhandle was surveyed, and Fort Arbuckle are about eight miles west of Davis. The Initial Point (NR 70000533) and the Davis Santa Fe Depot (NR 94001507) are listed in the National Register of Historic Places.





### GRAPHIC PROFILE

#### 2000-2010 Census, 2018 Estimates with 2023 Projections

Calculated using Weighted Block Centroid from Block Groups



Lat/Lon: 34.5095/-97.1127

Davis, OK 10 min drivetime 15 min drivetime 30 min drivetime **Population** Estimated Population (2018) 67,049 10,266 15,433 Projected Population (2023) 10,195 15,417 66,633 Census Population (2010) 10,014 15,037 65,554 Census Population (2000) 9,491 14,389 63,247 Projected Annual Growth (2018-2023) -71 -0.1% -16 -416 -0.1% Historical Annual Growth (2010-2018) 252 0.7% 396 0.5% 1,495 0.4% Historical Annual Growth (2000-2010) 523 0.6% 648 0.5% 2,307 0.4% sources deemed to be reliable. The information herein is provided Estimated Population Density (2018) 100 psm 63 *psm* 58 *psm* Trade Area Size 102.5 sq mi 243.8 sq mi 1,165.8 sq mi 10.3 K 18.0 K 70.0 K 9.60 K 16.0 K 65.0 K 8.90 K 60.0 K 14.0 K 8.20 K 12.0 K 55.0 K 7.50 K 10.0 K 50.0 K 2018 Race and Ethnicity (2018) Not Hispanic or Latino Population 9,549 93.0% 14,395 61,240 91.3% 93.3% White 7,362 77.1% 11,123 77.3% 46,104 75.3% Black or African American 3.1% 3,759 6.1% 190 2.0% 442 American Indian or Alaska Native 851 8.9% 1,204 8.4% 4,543 7.4% Asian 66 0.7% 91 0.6% 827 1.4% Hawaiian or Pacific Islander 10 data from Other Race 14 0.1% 18 0.1% 33 0.1% Two or More Races 1,063 11.1% 1,513 10.5% 5,965 9.7% Hispanic or Latino Population 717 7.0% 1,038 6.7% 5,808 8.7% White 239 33.3% 356 34.2% 1,887 32.5% 130 2.2% Black or African American 3 0.4% 8 0.8% 4.1% American Indian or Alaska Native 48 6.7% 69 6.6% 236 0.1% 17 0.3% Hispanic Hawaiian or Pacific Islander 0.6% 0.4% 6 0.1% Other Race 333 46.4% 472 45.4% 2,708 46.6% Two or More Races 91 12.7% 130 12.5% 824 14.2% 10 min drivetime 15 min drivetime 30 min drivetime 71.58% 74.04% 74.38%

Black or African American American Indian or Alaska Native Asian Hawaiian or Pacific Islander Other Race

2+ Races

# **GRAPHIC PROFILE**

### 2000-2010 Census, 2018 Estimates with 2023 Projections

Calculated using Weighted Block Centroid from Block Groups



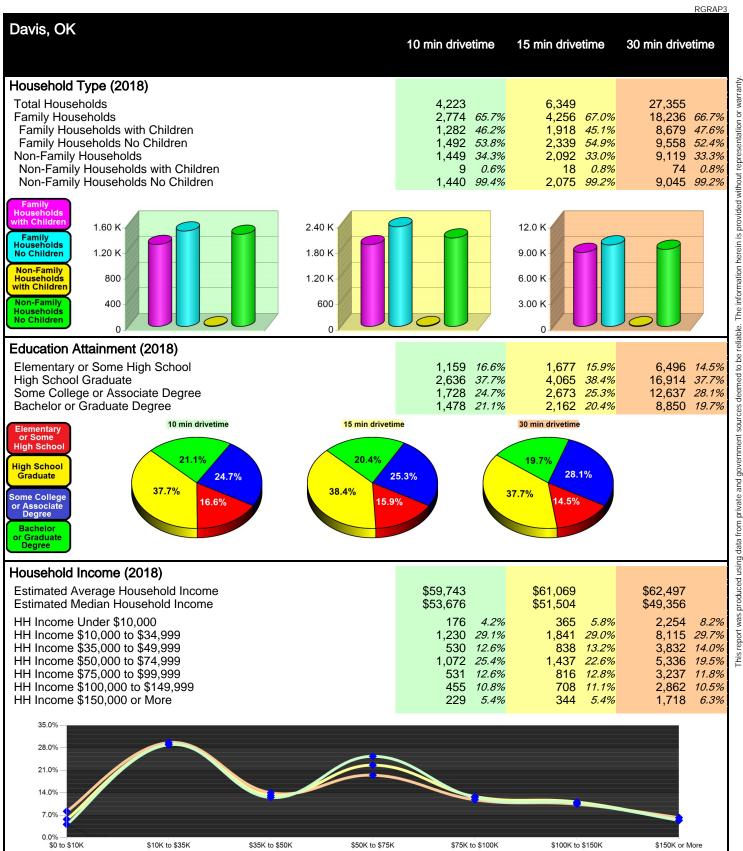
| Age Distribution (2018)         Age Under 5 Years         635         6.2%         1,001         6.5%         4,718         7.0%           Age 10 to 14 Years         635         6.2%         1,001         6.5%         4,718         7.0%           Age 10 to 14 Years         650         6.3%         994         6.4%         4,530         6.9%           Age 10 to 14 Years         601         6.9%         1,015         6.6%         4,630         6.9%           Age 20 to 24 Years         601         6.9%         875         5.7%         3,997         6.0%           Age 25 to 29 Years         601         6.9%         875         5.7%         3,997         6.0%           Age 30 to 34 Years         601         6.1%         903         5.9%         4,060         6.1%           Age 30 to 34 Years         601         6.1%         903         5.9%         4,060         6.1%           Age 30 to 34 Years         601         6.1%         929         6.0%         4,161         6.2%           Age 30 to 39 Years         617         6.0%         88         5.2         5.6%         3,981         5.9%           Age 50 to 59 Years         688         6.2%         1,00   |  |              |        |                     |        |              | RGRAP3 |
|--|--|--------------|--------|---------------------|--------|--------------|--------|
| Age 5 to 9 Years Age 10 to 14 Years Age 10 to 14 Years Age 15 to 19 Years Age 20 to 24 Years Age 20 to 24 Years Age 30 to 34 Years Age 40 to 44 Years Age 50 to 54 Years Age 60 to 64 Years Age 60 to 64 Years Age 60 to 69 Years Age 60 to 69 Years Age 60 to 69 Years Age 70 to 74 Years Age 80 to 84 Ye | Davis, OK  | 10 min drive | etime  | 15 min drive        | etime  | 30 min drive | etime  |
| Age 5 to 9 Years Age 10 to 14 Years Age 10 to 14 Years Age 10 to 19 Years Age 20 to 24 Years Age 20 to 24 Years Age 30 to 34 Years Age 40 to 44 Years Age 40 to 44 Years Age 40 to 44 Years Age 50 to 54 Years Age 60 to 64 Years Age 60 to 64 Years Age 60 to 69 Years Age 60 to 69 Years Age 60 to 69 Years Age 70 to 74 Years Age 80 to 84 Ye |  |              |        |                     |        |              |        |
| Age 5 to 9 Years Age 10 to 14 Years Age 10 to 14 Years Age 15 to 19 Years Age 20 to 24 Years Age 20 to 24 Years Age 30 to 34 Years Age 40 to 44 Years Age 50 to 54 Years Age 60 to 64 Years Age 60 to 64 Years Age 60 to 69 Years Age 60 to 69 Years Age 60 to 69 Years Age 70 to 74 Years Age 80 to 84 Ye | 1 -  |              |        |                     |        |              |        |
| Age 10 to 14 Years  Age 15 to 19 Years  Age 25 to 29 Years  Age 25 to 29 Years  Age 30 to 34 Years  Age 45 to 49 Years  Age 45 to 49 Years  Age 55 to 59 Years  Age 55 to 59 Years  Age 55 to 59 Years  Age 50 to 54 Years  Age 50 to 54 Years  Age 60 to 64 Years  Age 75 to 79 Years  Age 80 to 84 Years  Age 85 Years or Over  Age 85 Years or Over  Age 85 Years or Over  Age 86 Years or Over  Age 87 Years  Age 88 Years or Over  Age  | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Age 15 to 19 Years Age 20 to 24 Years Age 20 to 24 Years Age 20 to 24 Years Age 30 to 34 Years Age 30 to 34 Years Age 30 to 34 Years Age 30 to 39 Years Age 40 to 44 Years Age 40 to 44 Years Age 40 to 44 Years Age 55 to 59 Years Age 50 to 54 Years Age 50 to 54 Years Age 60 to 64 Years Age 75 to 79 Years Age 80 to 84 Years Age 80 Years | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Age 20 to 24 Years Age 25 to 29 Years Age 30 to 34 Years Age 40 to 44 Years Age 40 to 44 Years Age 45 to 49 Years Age 45 to 49 Years Age 50 to 54 Years Age 50 to 54 Years Age 50 to 54 Years Age 60 to 64 Years Age 70 to 74 Years Age 80 to 84  | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Age 25 to 29 Years Age 30 to 34 Years Age 40 to 44 Years Age 40 to 44 Years Age 40 to 44 Years Age 50 to 59 Years Age 50 to 59 Years Age 50 to 54 Years Age 50 to 54 Years Age 60 to 64 Years Age 70 to 74 Years Age 70 to 74 Years Age 80 to 84  | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Age 30 to 34 Years  Age 35 to 39 Years  Age 40 to 44 Years  Age 40 to 44 Years  Age 45 to 49 Years  Age 50 to 54 Years  Age 50 to 54 Years  Age 60 to 64 Years  Age 75 to 79 Years  Age 80 to 84 Years  Age 80 | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Age 35 to 39 Years  Age 40 to 44 Years  Age 40 to 44 Years  Age 45 to 49 Years  Age 55 to 59 Years  Age 50 to 54 Years  Age 60 to 64 Years  Age 60 to 64 Years  Age 60 to 64 Years  Age 70 to 74 Years  Age 70 to 74 Years  Age 80 to 84 Years  Age 80 | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Age 40 to 44 Years  Age 45 to 49 Years  Age 50 to 54 Years  Age 50 to 54 Years  Age 65 to 59 Years  Age 65 to 69 Years  Age 60 to 64 Years  Age 70 to 74 Years  Age 80 to 84 Years  Age 80 | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Age 45 to 49 Years  Age 50 to 54 Years  Age 50 to 54 Years  Age 55 to 59 Years  Age 60 to 64 Years  Age 60 to 69 Years  Age 75 to 79 Years  Age 75 to 79 Years  Age 80 to 84 Years  Age 80 | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Age 50 to 54 Years  Age 55 to 59 Years  Age 60 to 64 Years  Age 65 to 69 Years  Age 65 to 69 Years  Age 65 to 69 Years  Age 70 to 74 Years  Age 75 to 79 Years  Age 80 to 84 Years  Age 80 | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Age 55 to 59 Years  Age 60 to 64 Years  Age 60 to 64 Years  723 7.0% 1.083 7.0% 4.481 6.6%  Age 65 to 69 Years  585 5.7% 913 5.9% 3,559 5.3%  Age 70 to 74 Years  524 5.1% 785 5.1% 2.902 4.3%  Age 80 to 84 Years  Age 80 to 84 Years  250 2.4% 375 2.4% 1,484 2.2%  Median Age  39.5 39.8 37.9   Generation (2018)  iGeneration (Age Under 15 Years)  Generation 9/11 Millennials (Age 15 to 34 Years)  Baby Boomers (Age 50 to 74 Years)  Silent Generation (Age 85 Years or Over)  800 K   | ~  |              |        |                     |        |              |        |
| Age 60 to 64 Years  Age 65 to 69 Years  Age 70 to 74 Years  Age 70 to 74 Years  Age 75 to 79 Years  Age 80 to 84 Years  Age 80 to 84 Years  Age 80 to 84 Years  Age 85 Years or Over  Age 85 Years or Over  Age 85 Years or Over  Age 80 to 84 Years  Age 80 Years or Over  Age 80 | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Age 65 to 69 Years  Age 70 to 74 Years  Age 70 to 74 Years  Age 75 to 79 Years  Age 80 to 84 Years  Age 85 Years or Over  246 24% 348 23% 1,457 22%  Median Age  Generation (Age Under 15 Years)  Generation (Age Under 15 Years)  Generation 9/11 Millennials (Age 15 to 34 Years)  Age 35 to 49 Years)  Baby Boomers (Age 50 to 74 Years)  Silent Generation (Age 75 to 84 Years)  G.I. Generation (Age 85 Years or Over)  Age 85 Years or Over)  Age 85 Years or Over  246 248 348 2.38 13.857 20.7%  1,889 19.4% 2,986 19.4% 13.857 20.7%  2,491 24.3% 3,679 23.8% 16.633 24.8%  1,813 17.7% 2,716 17.6% 12.054 18.0%  3,093 30.1% 4,744 30.7% 19,317 28.8%  G.I. Generation (Age 75 to 84 Years)  G.I. Generation (Age 85 Years or Over)  240 240 240 348 2.3% 1,457 2.2%   | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Age 70 to 74 Years  Age 75 to 79 Years  Age 75 to 79 Years  Age 80 to 84 Years  Age 85 Years or Over  Age 85 Years or Over  Age 85 Years or Over  Age 86 Years or Over  Age 86 Years or Over  Age 87 to 79 Years  Age 87 to 79 Years  Age 80 to 84 Years  Age 86 Years or Over  Age 85 Years or Over  Age 86 Years or Over  Age 87 Years or Over  Age 87 Years or Over  Age 87 Years or Over  Age 88 Years or Over   | 1 <sup>-</sup>   |              |        | ·                   |        |              |        |
| Age 75 to 79 Years  Age 80 to 84 Years  Age 80 to 84 Years  Age 85 Years or Over  246 2.4% 348 2.3% 1,457 2.2%  Median Age  39.5 39.8 37.9   Generation (2018)  iGeneration (Age Under 15 Years)  Generation 9/11 Millennials (Age 15 to 34 Years)  Gen Xers (Age 35 to 49 Years)  Baby Boomers (Age 50 to 74 Years)  Silent Generation (Age 75 to 84 Years)  G.I. Generation (Age 85 Years or Over)  384 3.7% 585 3.8% 2,247 3.4%  1,484 2.2%  348 2.3% 1,457 2.2%  1,989 19.4% 2,986 19.4% 13,857 20.7%  2,491 24.3% 3,679 23.8% 16,633 24.8%  1,813 17.7% 2,716 17.6% 12,054 18.0%  1,813 17.7% 2,716 17.6% 12,054 18.0%  3,093 30.1% 4,744 30.7% 19,317 28.8%  Silent Generation (Age 85 Years or Over)  246 2.4% 348 2.3% 1,457 2.2%  | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Age 80 to 84 Years  Age 85 Years or Over  246 2.4% 348 2.3% 1,457 2.2%  Median Age  39.5 39.8 37.9   Generation (2018)  iGeneration (Age Under 15 Years)  Generation 9/11 Millennials (Age 15 to 34 Years)  Gen Xers (Age 35 to 49 Years)  Baby Boomers (Age 50 to 74 Years)  Silent Generation (Age 75 to 84 Years)  G.I. Generation (Age 85 Years or Over)  240 2.4% 348 2.3% 1,457 2.2%  800 K  240 K   | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Age 85 Years or Over  246 2.4% 348 2.3% 1,457 2.2%  Median Age 39.5 39.8 37.9  Generation (2018)  iGeneration (Age Under 15 Years) 1,989 19.4% 2,986 19.4% 13,857 20.7%  Generation 9/11 Millennials (Age 15 to 34 Years) 2,491 24.3% 3,679 23.8% 16,633 24.8%  Gen Xers (Age 35 to 49 Years) 1,813 17.7% 2,716 17.6% 12,054 18.0%  Baby Boomers (Age 50 to 74 Years) 3,093 30.1% 4,744 30.7% 19,317 28.8%  Silent Generation (Age 75 to 84 Years) 634 6.2% 959 6.2% 3,731 5.6%  G.I. Generation (Age 85 Years or Over) 246 2.4% 348 2.3% 1,457 2.2%   | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Median Age       39.5       39.8       37.9         Generation (2018)         iGeneration (Age Under 15 Years)       1,989       19.4%       2,986       19.4%       13,857       20.7%         Generation 9/11 Millennials (Age 15 to 34 Years)       2,491       24.3%       3,679       23.8%       16,633       24.8%         Gen Xers (Age 35 to 49 Years)       1,813       17.7%       2,716       17.6%       12,054       18.0%         Baby Boomers (Age 50 to 74 Years)       3,093       30.1%       4,744       30.7%       19,317       28.8%         Silent Generation (Age 75 to 84 Years)       634       6.2%       959       6.2%       3,731       5.6%         G.I. Generation (Age 85 Years or Over)       246       2.4%       348       2.3%       1,457       2.2%  | 1 <sup>-</sup>   |              |        |                     |        |              |        |
| Generation (2018)  iGeneration (Age Under 15 Years)  Generation 9/11 Millennials (Age 15 to 34 Years)  Generation 9/11 Millennials (Age 15 to 34 Years)  Gen Xers (Age 35 to 49 Years)  Baby Boomers (Age 50 to 74 Years)  Silent Generation (Age 75 to 84 Years)  G.I. Generation (Age 85 Years or Over)  1,989 19.4%  2,986 19.4%  13,857 20.7%  16,633 24.8%  12,054 18.0%  18,06 17.7%  2,716 17.6%  12,054 18.0%  19,317 28.8%  634 6.2%  959 6.2%  3,731 5.6%  G.I. Generation (Age 85 Years or Over)  246 2.4%  348 2.3%  1,457 2.2%  |  |              | 2.4%   |                     | 2.3%   |              | 2.2%   |
| Generation (2018)  iGeneration (Age Under 15 Years)  Generation 9/11 Millennials (Age 15 to 34 Years)  Generation 9/11 Millennials (Age 15 to 34 Years)  Gen Xers (Age 35 to 49 Years)  Baby Boomers (Age 50 to 74 Years)  Silent Generation (Age 75 to 84 Years)  G.I. Generation (Age 85 Years or Over)  1,989 19.4%  2,986 19.4%  13,857 20.7%  16,633 24.8%  16,633 24.8%  1,813 17.7%  2,716 17.6%  12,054 18.0%  19,317 28.8%  634 6.2%  959 6.2%  3,731 5.6%  G.I. Generation (Age 85 Years or Over)  246 2.4%  348 2.3%  1,457 2.2%  | Median Age   | 39.5         |        | 39.8                |        | 37.9         |        |
| Generation 9/11 Millennials (Age 15 to 34 Years)  Gen Xers (Age 35 to 49 Years)  Baby Boomers (Age 50 to 74 Years)  Silent Generation (Age 75 to 84 Years)  G.I. Generation (Age 85 Years or Over)  2,491 24.3%  3,679 23.8%  16,633 24.8%  12,054 18.0%  13,093 30.1%  4,744 30.7%  19,317 28.8%  G.I. Generation (Age 85 Years or Over)  246 2.4%  348 2.3%  1,457 2.2%  3,60K  2,70K  2,70K  2,70K  2,70K  2,00K  2,70K  2,7 | Generation (2018)  |              |        |                     |        |              |        |
| Gen Xers (Age 35 to 49 Years)  Baby Boomers (Age 50 to 74 Years)  Silent Generation (Age 75 to 84 Years)  G.I. Generation (Age 85 Years or Over)  1,813 17.7% 2,716 17.6% 12,054 18.0%  4,744 30.7% 19,317 28.8%  G.I. Generation (Age 85 Years or Over)  246 2.4% 348 2.3% 1,457 2.2%   | iGeneration (Age Under 15 Years)   | 1,989        | 19.4%  | 2,986               | 19.4%  | 13,857       | 20.7%  |
| Baby Boomers (Age 50 to 74 Years)  Silent Generation (Age 75 to 84 Years)  G.I. Generation (Age 85 Years or Over)  3,093 30.1% 4,744 30.7% 19,317 28.8%  634 6.2% 959 6.2% 3,731 5.6%  246 2.4% 348 2.3% 1,457 2.2%  | Generation 9/11 Millennials (Age 15 to 34 Years)                               | 2,491        | 24.3%  | 3,679               | 23.8%  | 16,633       | 24.8%  |
| Silent Generation (Age 75 to 84 Years)  G.I. Generation (Age 85 Years or Over)  8.00 K  2.70 K  1.80 K  1.80 K  2.00 K   | Gen Xers (Age 35 to 49 Years)  | 1,813        | 17.7%  | 2,716               | 17.6%  | 12,054       | 18.0%  |
| Silent Generation (Age 75 to 84 Years)  G.I. Generation (Age 85 Years or Over)  8.00 K  24.0 K  18.0 K  18.0 K  18.0 K  12.0 K  12.0 K  18.0 K  12.1 K  18.0 K | Baby Boomers (Age 50 to 74 Years)  | 3,093        | 30.1%  | 4,744               | 30.7%  | 19,317       | 28.8%  |
| 3.60 K 2.70 K 2.70 K 1.80 K 1.80 K 1.81 K 900 1.81 K 24.0 K 12.0 K 13.9 K 12.1 K 6.00 K 12.72 K 900 1.80 K 12.72 K 900   | Silent Generation (Age 75 to 84 Years)   | 634          | 6.2%   | 959                 | 6.2%   | 3,731        | 5.6%   |
| 2.70 K  1.80 K  1.80 K  1.81 K  1.80 K  1.81 K  1.81 K  1.80 K  1.81 K  1.80 K  1.81 K  1.80 K | G.I. Generation (Age 85 Years or Over)   | 246          | 2.4%   | 348                 | 2.3%   | 1,457        | 2.2%   |
| 2.70 K  2.49 K  1.80 K  1.80 K  1.81 K  900  634  2.00 K  2.72 K  959  6.00 K  |  |              |        |                     |        |              |        |
| 2.70 K  2.49 K  1.80 K  1.80 K  1.81 K  1.81 K  12.0 K  13.9 K  12.1 K  12.1 K  13.73 K  10.0 K  | 3 60 K   |              | 24.0 % |                     |        |              |        |
| 1.80 K 1.99 K 1.81 K 12.1 K 12.1 K 12.1 K 12.1 K 13.9 K 13.9 K 12.1 K 13.9 K 13 | 3.09 K   |              | 24.01  |                     | 19.3 k |              |        |
| 1.80 K 12.1 K 12.1 K 12.1 K 12.1 K 2.99 K 2.72 K 6.00 K  |  |              | 18.0 k | 16.6 K              |        |              |        |
| 900 2.99 K 2.72 K 955 6.00 K   | 1.80 K 1.99 K 4.00 K   |              | 12.0 K |                     | .1 K   |              |        |
| 900 6.00 K   | 2.99 K 2.72 K  |              |        |                     |        |              |        |
| 50.0 CEN GEN WIT CEN X BOOMER SLENT GEN GL. 50.0 CEN GEN BOOMER SLENT GEN GL. BOOMER GEN GL. BOOMER GEN GL. BOOMER GEN GEN GL. BOOMER GEN GEN GL. BOOMER GEN GL. BOOMER GEN GEN GL. BOOMER GEN GEN GL. BOOMER GEN                                      |  | 959          | 6.00 k |                     |        | 3.73 K       |        |
|  | 50.0 SEN GEN WITH GEN'X BOOMER SLENT GEN'GL. 50.0 SEN GEN'WITH GEN'X BOOMER SI |              | 250    | IGEN GEN 9/11 GEN X | BOOMER |              |        |

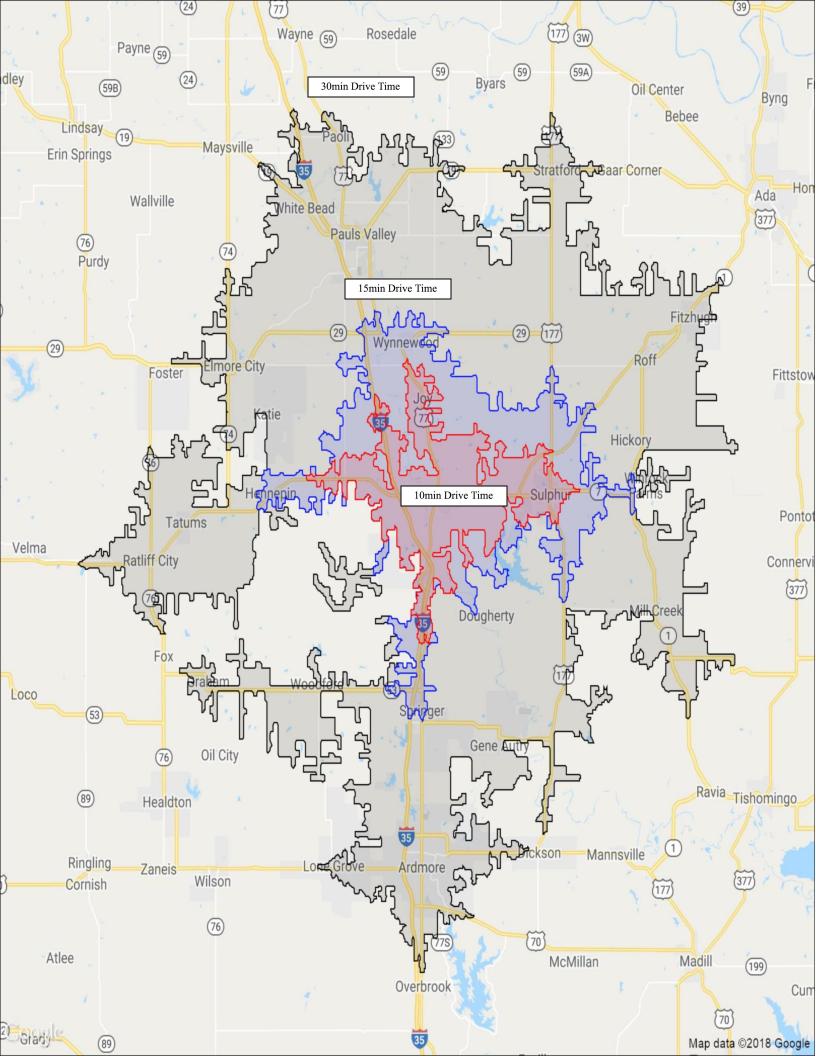
#### **GRAPHIC PROFILE**

#### 2000-2010 Census, 2018 Estimates with 2023 Projections

Calculated using Weighted Block Centroid from Block Groups







#### 2000-2010 Census, 2018 Estimates with 2023 Projections

Calculated using Weighted Block Centroid from Block Groups



| Lat/Lon: 34.5095/-97.1127   |   |                       |  |                   |  | RFULL9                |
|---|---|-----------------------|--|-------------------|--|-----------------------|
| Davis, OK   | 10 min drivet   | time                  | 15 min drivet  | ime               | 30 min drive   | time                  |
| Population  |   |                       |  |                   |  |                       |
| Estimated Population (2018) Projected Population (2023) Census Population (2010) Census Population (2000)   | 10,266<br>10,195<br>10,014<br>9,491   |                       | 15,433<br>15,417<br>15,037<br>14,389   |                   | 67,049<br>66,633<br>65,554<br>63,247   |                       |
| Projected Annual Growth (2018-2023) Historical Annual Growth (2010-2018) Historical Annual Growth (2000-2010)   | -71<br>252<br>523   | -0.1%<br>0.3%<br>0.6% | -16<br>396<br>648  | -<br>0.3%<br>0.5% | -416<br>1,495<br>2,307   | -0.1%<br>0.3%<br>0.4% |
| Estimated Population Density (2018) Trade Area Size   | 100 p<br>102.5 s  |                       | 63 p<br>243.8 s  |                   | بر 58<br>1,165.8   |                       |
| Households Estimated Households (2018) Projected Households (2023) Census Households (2010) Census Households (2000) Projected Annual Growth (2018-2023) Historical Annual Change (2000-2018)   | 4,223<br>4,249<br>3,967<br>3,772<br>25<br>451                                   | 0.1%<br>0.7%          | 6,349<br>6,410<br>5,982<br>5,733<br>61<br>616                                    | 0.2%<br>0.6%      | 27,355<br>27,549<br>26,055<br>25,162<br>194<br>2,193                             | 0.1%<br>0.5%          |
| Average Household Income Estimated Average Household Income (2018) Projected Average Household Income (2023) Census Average Household Income (2010) Census Average Household Income (2000) Projected Annual Change (2018-2023) Historical Annual Change (2000-2018)           | \$59,743<br>\$69,042<br>\$45,404<br>\$38,403<br>\$9,298<br>\$21,340             | 3.1%<br>3.1%          | \$61,069<br>\$71,272<br>\$47,319<br>\$37,968<br>\$10,202<br>\$23,102             | 3.3%<br>3.4%      | \$62,497<br>\$73,637<br>\$48,964<br>\$38,559<br>\$11,139<br>\$23,939             | 3.6%<br>3.4%          |
| Median Household Income Estimated Median Household Income (2018) Projected Median Household Income (2023) Census Median Household Income (2010) Census Median Household Income (2000) Projected Annual Change (2018-2023) Historical Annual Change (2000-2018)                | \$53,676<br>\$62,223<br>\$38,216<br>\$29,864<br>\$8,546<br>\$23,812             | 3.2%<br>4.4%          | \$51,504<br>\$59,373<br>\$38,611<br>\$30,084<br>\$7,869<br>\$21,419              | 3.1%<br>4.0%      | \$49,356<br>\$56,069<br>\$38,790<br>\$30,170<br>\$6,713<br>\$19,186              | 2.7%<br>3.5%          |
| Per Capita Income Estimated Per Capita Income (2018) Projected Per Capita Income (2023) Census Per Capita Income (2010) Census Per Capita Income (2000) Projected Annual Change (2018-2023) Historical Annual Change (2000-2018) Estimated Average Household Net Worth (2018) | \$24,769<br>\$28,967<br>\$17,985<br>\$15,220<br>\$4,197<br>\$9,550<br>\$343,345 | 3.4%<br>3.5%          | \$25,274<br>\$29,784<br>\$18,824<br>\$15,172<br>\$4,511<br>\$10,101<br>\$338,904 | 3.6%<br>3.7%      | \$25,688<br>\$30,636<br>\$19,461<br>\$15,362<br>\$4,948<br>\$10,326<br>\$359,744 | 3.9%<br>3.7%          |

#### 2000-2010 Census, 2018 Estimates with 2023 Projections

Calculated using Weighted Block Centroid from Block Groups



This report was produced using data from private and government sources deemed to be reliable. The information herein is provided without representation or warrantly.

| Laveon. 34.5093/-97.1127                      |              |       |              |       |              | RFULL9 |
|---|--------------|-------|--------------|-------|--------------|--------|
| Davis, OK                                     | 10 min drive | time  | 15 min drive | time  | 30 min drive | etime  |
| Race and Ethnicity                            |              |       |              |       |              |        |
| Total Population (2018)                       | 10,266       |       | 15,433       |       | 67,049       |        |
| White (2018)                                  | 7,601        | 74.0% | 11,479       | 74.4% | 47,991       | 71.6%  |
| Black or African American (2018)              | 193          | 1.9%  | 449          | 2.9%  | 3,889        | 5.8%   |
| American Indian or Alaska Native (2018)       | 899          | 8.8%  | 1,273        | 8.3%  | 4,779        | 7.1%   |
| Asian (2018)                                  | 66           | 0.6%  | 91           | 0.6%  | 844          | 1.3%   |
| Hawaiian or Pacific Islander (2018)           | 5            | 0.1%  | 8            | -     | 16           | -      |
| Other Race (2018)                             | 347          | 3.4%  | 489          | 3.2%  | 2,741        | 4.1%   |
| Two or More Races (2018)                      | 1,154        | 11.2% | 1,643        | 10.6% | 6,789        | 10.1%  |
| Population < 18 (2018)                        | 2,386        | 23.2% | 3.595        | 23.3% | 16,554       | 24.7%  |
| White Not Hispanic                            | 1,346        | 56.4% | 2,080        | 57.9% | 9,207        | 55.6%  |
| Black or African American                     | 53           | 2.2%  | 120          | 3.3%  | 987          | 6.0%   |
| Asian   | 15           | 0.6%  | 24           | 0.7%  | 260          | 1.6%   |
| Other Race Not Hispanic                       | 713          | 29.9% | 996          | 27.7% | 3,893        | 23.5%  |
| Hispanic                                      | 260          | 10.9% | 375          | 10.4% | · ·          | 13.3%  |
| Not Hispanic or Latino Population (2018)      | 9,549        | 93.0% | 14,395       | 93.3% | 61,240       | 91.3%  |
| Not Hispanic White                            | ,            | 77.1% | 11,123       | 77.3% | 46,104       |        |
| Not Hispanic Black or African American        | 190          | 2.0%  | 442          | 3.1%  | 3,759        | 6.1%   |
| Not Hispanic American Indian or Alaska Native | 851          | 8.9%  | 1,204        | 8.4%  | 4,543        | 7.4%   |
| Not Hispanic Asian                            | 66           | 0.7%  | 91           | 0.6%  | 827          | 1.4%   |
| Not Hispanic Hawaiian or Pacific Islander     | 1            | -     | 4            | -     | 10           | -      |
| Not Hispanic Other Race                       | 14           | 0.1%  | 18           | 0.1%  | 33           | 0.1%   |
| Not Hispanic Two or More Races                | 1,063        | 11.1% | 1,513        | 10.5% | 5,965        | 9.7%   |
| Hispanic or Latino Population (2018)          | 717          | 7.0%  | 1,038        | 6.7%  | 5,808        | 8.7%   |
| Hispanic White                                | 239          | 33.3% | 356          | 34.2% | 1,887        | 32.5%  |
| Hispanic Black or African American            | 3            | 0.4%  | 8            | 0.8%  | 130          | 2.2%   |
| Hispanic American Indian or Alaska Native     | 48           | 6.7%  | 69           | 6.6%  | 236          | 4.1%   |
| Hispanic Asian                                | -            | -     | 1            | 0.1%  | 17           | 0.3%   |
| Hispanic Hawaiian or Pacific Islander         | 4            | 0.6%  | 4            | 0.4%  | 6            | 0.1%   |
| Hispanic Other Race                           | 333          | 46.4% | 472          | 45.4% | 2,708        | 46.6%  |
| Hispanic Two or More Races                    | 91           | 12.7% | 130          | 12.5% | 824          | 14.2%  |
| Not Hispanic or Latino Population (2010)      | 9,501        | 94.9% | 14,311       | 95.2% | 61,440       | 93.7%  |
| Hispanic or Latino Population (2010)          | 513          | 5.1%  | 725          | 4.8%  | 4,114        | 6.3%   |
| Not Hispanic or Latino Population (2000)      | 9,207        | 97.0% | 13,971       | 97.1% | 61,056       |        |
| Hispanic or Latino Population (2000)          | 284          | 3.0%  | 418          | 2.9%  | 2,191        | 3.5%   |
| Not Hispanic or Latino Population (2023)      | 9,437        | 92.6% | 14,318       | 92.9% | 60,580       | 90.9%  |
| Hispanic or Latino Population (2023)          | 758          | 7.4%  | 1,099        | 7.1%  | 6,053        | 9.1%   |
| Projected Annual Growth (2018-2023)           | 40           | 1.1%  | 60           | 1.2%  | 245          | 0.8%   |
| Historical Annual Growth (2000-2010)          | 229          | 8.1%  | 308          | 7.4%  | 1,923        | 8.8%   |

### 2000-2010 Census, 2018 Estimates with 2023 Projections

Calculated using Weighted Block Centroid from Block Groups



Lat/Lon: 34-5095/-97-1127

This report was produced using data from private and government sources deemed to be reliable. The information herein is provided without representation or warrantly.

| Lat/Lon: 34.5095/-97.1127                        |              |              |              |       | •            | RFULL9        |
|--|--------------|--------------|--------------|-------|--------------|---------------|
| Davis, OK  | 10 min drive | time         | 15 min drive | time  | 30 min drive |               |
|  |              |              |              |       |              |               |
| Total Age Distribution (2018)                    |              |              |              |       |              |               |
| Total Population                                 | 10,266       |              | 15,433       |       | 67,049       |               |
| Age Under 5 Years                                | 635          | 6.2%         | 1,001        | 6.5%  | 4,718        | 7.0%          |
| Age 5 to 9 Years                                 | 650          | 6.3%         | 971          | 6.3%  | 4,510        | 6.7%          |
| Age 10 to 14 Years                               | 704          | 6.9%         | 1,015        | 6.6%  | 4,630        | 6.9%          |
| Age 15 to 19 Years                               | 673          | 6.6%         | 994          | 6.4%  | 4,297        | 6.4%          |
| Age 20 to 24 Years                               | 601          | 5.9%         | 875          | 5.7%  | 3,997        | 6.0%          |
| Age 25 to 29 Years                               | 621          | 6.1%         | 903          | 5.9%  | 4,279        | 6.4%          |
| Age 30 to 34 Years                               | 595          | 5.8%         | 907          | 5.9%  | 4,060        | 6.1%          |
| Age 35 to 39 Years                               | 617          | 6.0%         | 929          | 6.0%  | 4,161        | 6.2%          |
| Age 40 to 44 Years                               | 571          | 5.6%         | 852          | 5.5%  | 3,905        | 5.8%          |
| Age 45 to 49 Years                               | 625          | 6.1%         | 935          | 6.1%  | 3,988        | 5.9%          |
| Age 50 to 54 Years                               | 574          | 5.6%         | 888          | 5.8%  | 3,961        | 5.9%          |
| Age 55 to 59 Years                               | 688          | 6.7%         | 1,074        | 7.0%  | 4,483        | 6.7%          |
| Age 60 to 64 Years                               | 723          | 7.0%         | 1,083        | 7.0%  | 4,411        | 6.6%          |
| Age 65 to 69 Years                               | 585          | 5.7%         | 913          | 5.9%  | 3,559        | 5.3%          |
| Age 70 to 74 Years                               | 524          | 5.1%         | 785          | 5.1%  | 2,902        | 4.3%          |
| Age 75 to 79 Years                               | 384          | 3.7%         | 585          | 3.8%  | 2,247        | 3.4%          |
| Age 80 to 84 Years                               | 250          | 2.4%         | 375          | 2.4%  | 1,484        | 2.2%          |
| Age 85 Years or Over                             | 246          | 2.4%         | 348          | 2.3%  | 1,457        | 2.2%          |
| Median Age                                       | 39.5         |              | 39.8         |       | 37.9         |               |
| Age 19 Years or Less                             | 2,663        | 25.9%        | 3,981        | 25.8% | 18,154       | 27.1%         |
| Age 20 to 64 Years                               | 5,616        | 54.7%        |              | 54.7% |              | 55.5%         |
| Age 65 Years or Over                             |              | 19.4%        |              | 19.5% | 11,650       |               |
| Female Age Distribution (2019)                   |              |              |              |       |              |               |
| Female Age Distribution (2018) Female Population | 5,151        | 50.2%        | 7,727        | 50.1% | 34,174       | 51.0%         |
| Age Under 5 Years                                | 318          | 6.2%         | 478          | 6.2%  | 2,264        | 6.6%          |
| Age 5 to 9 Years                                 | 307          | 6.0%         | 464          | 6.0%  | 2,204        | 6.5%          |
| Age 10 to 14 Years                               | 347          | 6.7%         | 490          | 6.3%  | 2,261        | 6.6%          |
| Age 15 to 19 Years                               | 326          | 6.3%         | 493          | 6.4%  | 2,078        | 6.1%          |
| Age 20 to 24 Years                               | 283          | 5.5%         | 419          | 5.4%  | 2,019        | 5.9%          |
| Age 25 to 29 Years                               | 313          | 6.1%         | 444          | 5.7%  | 2,129        | 6.2%          |
| Age 30 to 34 Years                               | 285          | 5.5%         | 436          | 5.6%  | 1,993        | 5.8%          |
| Age 35 to 39 Years                               | 327          | 6.4%         | 490          | 6.3%  | 2,130        | 6.2%          |
| Age 40 to 44 Years                               | 289          | 5.6%         | 437          | 5.7%  | 1,943        | 5.7%          |
| Age 45 to 49 Years                               | 312          | 6.1%         | 456          | 5.9%  | 2,017        | 5.7 %<br>5.9% |
| Age 50 to 54 Years                               | 279          |              |              |       |              |               |
| Age 55 to 59 Years                               | 343          | 5.4%<br>6.7% | 436<br>534   | 5.6%  | 1,975        | 5.8%          |
|  |              |              |              | 6.9%  | 2,283        | 6.7%          |
| Age 60 to 64 Years                               | 374          | 7.3%         | 552          | 7.1%  | 2,317        | 6.8%          |
| Age 65 to 69 Years                               | 297          | 5.8%         | 474          | 6.1%  | 1,848        | 5.4%          |
| Age 70 to 74 Years                               | 270          | 5.2%         | 410          | 5.3%  | 1,582        | 4.6%          |
| Age 75 to 79 Years                               | 194          | 3.8%         | 295          | 3.8%  | 1,252        | 3.7%          |
| Age 80 to 84 Years                               | 152          | 3.0%         | 225          | 2.9%  | 914          | 2.7%          |
| Age 85 Years or Over                             | 135          | 2.6%         | 192          | 2.5%  | 952          | 2.8%          |
| Female Median Age                                | 40.2         |              | 40.6         |       | 39.2         |               |
| Age 19 Years or Less                             | 1,298        | 25.2%        |              | 24.9% |              | 25.8%         |
| Age 20 to 64 Years                               | 2,805        | 54.4%        |              | 54.4% | 18,808       | 55.0%         |
| Age 65 Years or Over                             | 1,048        | 20.4%        | 1,597        | 20.7% | 6,549        | 19.2%         |

### 2000-2010 Census, 2018 Estimates with 2023 Projections

Calculated using Weighted Block Centroid from Block Groups



Lat/Lon: 34.5095/-97.1127

This report was produced using data from private and government sources deemed to be reliable. The information herein is provided without representation or warrantly.

| Lat/Lon: 34.5095/-97.1127    |              |                |              |                    |              | RFULL9         |
|------------------------------|--------------|----------------|--------------|--------------------|--------------|----------------|
| Davis, OK                    | 10 min drive | time           | 15 min drive | time               | 30 min drive |                |
|                              |              |                |              |                    |              |                |
| Male Age Distribution (2018) |              |                | 7 700        |                    |              |                |
| Male Population              | 5,115        | 49.8%          | 7,706        | 49.9%              | 32,875       | 49.0%          |
| Age Under 5 Years            | 317          | 6.2%           | 523          | 6.8%               | 2,454        | 7.5%           |
| Age 5 to 9 Years             | 342          | 6.7%           | 506          | 6.6%               | 2,295        | 7.0%           |
| Age 10 to 14 Years           | 357          | 7.0%           | 524          | 6.8%               | 2,368        | 7.2%           |
| Age 15 to 19 Years           | 348          | 6.8%           | 501          | 6.5%               | 2,219        | 6.8%           |
| Age 20 to 24 Years           | 318          | 6.2%           | 456          | 5.9%               | 1,978        | 6.0%           |
| Age 25 to 29 Years           | 308          | 6.0%           | 459          | 6.0%               | 2,150        | 6.5%           |
| Age 30 to 34 Years           | 310          | 6.1%           | 471          | 6.1%               | 2,067        | 6.3%           |
| Age 35 to 39 Years           | 289          | 5.7%           | 439          | 5.7%               | 2,030        | 6.2%           |
| Age 40 to 44 Years           | 283          | 5.5%           | 415          | 5.4%               | 1,962        | 6.0%           |
| Age 45 to 49 Years           | 313          | 6.1%           | 478          | 6.2%               | 1,971        | 6.0%           |
| Age 50 to 54 Years           | 295          | 5.8%           | 453          | 5.9%               | 1,986        | 6.0%           |
| Age 55 to 59 Years           | 345          | 6.7%           | 539          | 7.0%               | 2,200        | 6.7%           |
| Age 60 to 64 Years           | 349          | 6.8%           | 532          | 6.9%               | 2,094        | 6.4%           |
| Age 65 to 69 Years           | 287          | 5.6%           | 439          | 5.7%               | 1,711        | 5.2%           |
| Age 70 to 74 Years           | 253          | 5.0%           | 375          | 4.9%               | 1,320        | 4.0%           |
| Age 75 to 79 Years           | 190          | 3.7%           | 289          | 3.8%               | 995          | 3.0%           |
| Age 80 to 84 Years           | 98           | 1.9%           | 150          | 1.9%               | 570          | 1.7%           |
| Age 85 Years or Over         | 111          | 2.2%           | 156          | 2.0%               | 505          | 1.5%           |
| Male Median Age              | 38.8         |                | 39.0         |                    | 36.6         |                |
| Age 19 Years or Less         | 1,364        | 26.7%          |              | 26.7%              | 9,336        | 28.4%          |
| Age 20 to 64 Years           | 2,811        | 55.0%          |              | 55.0%              | 18,437       | 56.1%          |
| Age 65 Years or Over         | 939          | 18.4%          |              | 18.3%              | 5,101        |                |
| Malaa nar 100 Eamalaa (2019) |              |                |              |                    |              |                |
| Males per 100 Females (2018) | 00           |                | 100          |                    | 06           |                |
| Overall Comparison           | 99           | 40.00/         | 100          | 50 00V             | 96           | 50.00          |
| Age Under 5 Years            | 100          | 49.9%          |              | 52.2%              |              | 52.0%          |
| Age 5 to 9 Years             | 111          | 52.7%          | 109          | 52.1%              |              | 50.9%          |
| Age 10 to 14 Years           | 103          | 50.7%          |              | 51.7%              |              | 51.2%          |
| Age 15 to 19 Years           | 107          | 51.6%          |              | 50.4%              | 107          | 51.6%          |
| Age 20 to 24 Years           |              | 52.9%          |              | 52.1%              | 98           | 49.5%          |
| Age 25 to 29 Years           | 98           | 49.6%          |              | 50.8%              | 101          | 50.2%          |
| Age 30 to 34 Years           | 109          | 52.1%          |              | 52.0%              | 104          | 50.9%          |
| Age 35 to 39 Years           | 88           | 46.9%          | 90           | 47.2%              | 95           | 48.8%          |
| Age 40 to 44 Years           | 98           | 49.5%          | 95           | 48.7%              | 101          | 50.2%          |
| Age 45 to 49 Years           | 100          | 50.1%          |              | 51.2%              | 98           | 49.4%          |
| Age 50 to 54 Years           | 106          | 51.4%          |              | 51.0%              | 101          | 50.1%          |
| Age 55 to 59 Years           | 101          | 50.2%          | 101          | 50.2%              | 96           | 49.1%          |
| Age 60 to 64 Years           | 93           | 48.3%          | 96           | 49.1%              | 90           | 47.5%          |
| Age 65 to 69 Years           | 97           | 49.2%          | 93           | 48.1%              | 93           | 48.1%          |
| Age 70 to 74 Years           | 94           | 48.4%          | 91           | 47.8%              | 83           | 45.5%          |
| Age 75 to 79 Years           | 98           | 49.4%          | 98           | 49.5%              | 79           | 44.3%          |
| Age 80 to 84 Years           | 64           | 39.1%          | 66           | 39.9%              | 62           | 38.4%          |
| Age 85 Years or Over         | 83           | 45.3%          | 81           | 44.9%              | 53           | 34.7%          |
| Ago 10 Voors or Loss         | 105          | 51.2%          | 107          | 51.6%              | 106          | 51.4%          |
| Age 19 Years or Less         |              |                |              |                    |              |                |
| Age 20 to 39 Years           | 101          | 50.3%          | 102          | 50.5%              | 99           | 49.9%          |
| -                            |              | 50.3%<br>49.8% | 102<br>100   | <i>50.5% 50.0%</i> | 99<br>97     | 49.9%<br>49.2% |

#### 2000-2010 Census, 2018 Estimates with 2023 Projections

Calculated using Weighted Block Centroid from Block Groups



Lat/Lon: 34.5095/-97.1127

RFULL9 Davis, OK 10 min drivetime 15 min drivetime 30 min drivetime Household Type (2018) Total Households 4,223 6,349 27,355 Households with Children 1,291 30.6% 1,935 30.5% 8,752 32.0% Average Household Size 2.4 2.4 2.4 Household Density per Square Mile 41 26 23 Population Family 8,325 81.1% 12,648 82.0% 55,131 82.2% Population Non-Family 1,651 16.1% 2,426 15.7% 10,610 15.8% Population Group Quarters 290 359 1,308 2.0% 2.8% 2.3% Family Households 2.774 65.7% 4,256 67.0% 18.236 66.7% Married Couple Households 2.099 75.7% 3.255 76.5% 13.437 73.7% Other Family Households 675 24.3% 1,002 23.5% 4,800 26.3% Family Households with Children 1.282 46.2% 1.918 45.1% 8.679 47.6% Married Couple with Children 829 64.7% 1,260 65.7% 5,474 63.1% 3,205 36.9% Other Family Households with Children 453 35.3% 658 34.3% Family Households No Children 9,558 52.4% 1,492 *53.8%* 2,339 54.9% Married Couple No Children 1,271 7,963 83.3% 85.1% 1,995 85.3% Other Family Households No Children 222 14.9% 344 14.7% 1,595 16.7% Non-Family Households 1.449 34.3% 2.092 33.0% 9.119 33.3% Non-Family Households with Children 9 0.6% 18 0.8% 74 0.8% Non-Family Households No Children 1,440 99.4% 2,075 99.2% 9,045 99.2% Average Family Household Size 3.0 3.0 3.0 Average Family Income \$74.047 \$74.030 \$76,484 \$67,915 \$64,383 Median Family Income \$64,164 Average Non-Family Household Size 1.1 1.2 1.2 Marital Status (2018) Population Age 15 Years or Over 8.277 12.447 53.192 **Never Married** 1,948 23.5% 2,880 23.1% 13,935 26.2% **Currently Married** 24,715 46.5% 4,045 48.9% 6,214 49.9% **Previously Married** 3,352 26.9% 14,542 27.3% 2,284 27.6% Separated 329 14.4% 532 15.9% 2,374 16.3% Widowed 990 29.5% 4,317 29.7% 673 29.5% Divorced 1,282 56.1% 1,831 54.6% 7,850 54.0% **Educational Attainment (2018)** Adult Population Age 25 Years or Over 7.002 10,577 44,898 Elementary (Grade Level 0 to 8) 353 5.0% 466 4.4% 2,023 4.5% Some High School (Grade Level 9 to 11) 807 11.5% 1.211 11.5% 4.473 10.0% High School Graduate 2.636 37.7% 4.065 38.4% 16.914 37.7% Some College 1,319 18.8% 2,050 19.4% 9,803 21.8% Associate Degree Only 409 5.8% 623 5.9% 2.834 6.3% **Bachelor Degree Only** 1,009 14.4% 1,463 13.8% 5,805 12.9% **Graduate Degree** 468 6.7% 699 6.6% 3.045 6.8% Any College (Some College or Higher) 3.206 45.8% 4.835 45.7% 21.487 47.9% College Degree + (Bachelor Degree or Higher) 1,478 21.1% 2,162 20.4% 8,850 19.79

warranty private and government data from

#### 2000-2010 Census, 2018 Estimates with 2023 Projections

Calculated using Weighted Block Centroid from Block Groups



Lat/Lon: 34.5095/-97.1127

Davis, OK 10 min drivetime 15 min drivetime 30 min drivetime Housing Total Housing Units (2018) 5,067 7.545 31,080 Total Housing Units (2010) 4,997 7,441 30,408 Historical Annual Growth (2010-2018) 70 0.2% 104 0.2% 673 0.3% 88.0% Housing Units Occupied (2018) 4,223 83.3% 6,349 84.1% 27,355 Housing Units Owner-Occupied 2.939 69.6% 4.537 71.5% 18.508 67.7% Housing Units Renter-Occupied 1,284 8.847 32.3% 30.4% 1,811 28.5% Housing Units Vacant (2018) 3,725 844 20.0% 1,196 18.8% 13.6% Household Size (2018) Total Households 4,223 6,349 27.355 1 Person Households 7,943 29.0% 1,280 30.3% 1,822 28.7% 2 Person Households 1.483 35.1% 2.333 36.8% 9.667 35.3% 3 Person Households 585 13.9% 898 14.1% 4.072 14.9% 11.6% 4 Person Households 510 748 3,172 12.1% 11.8% 5 Person Households 238 5.6% 365 5.8% 1,575 5.8% 6 Person Households 595 2.2% 88 2.1% 126 2.0% 7 or More Person Households 38 57 0.9% 331 1.2% 0.9% Household Income Distribution (2018) 2.6% 2.8% 166 897 HH Income \$200,000 or More 116 3.3% HH Income \$150,000 to \$199,999 112 2.7% 178 2.8% 821 3.0% HH Income \$125,000 to \$149,999 281 1,030 3.8% 196 4.6% 4.4% HH Income \$100,000 to \$124,999 260 6.2% 426 6.7% 1,833 6.7% HH Income \$75,000 to \$99,999 531 12.6% 816 12.8% 3.237 11.8% 1,072 25.4% HH Income \$50,000 to \$74,999 1.437 22.6% 5,336 19.5% HH Income \$35,000 to \$49,999 3,832 530 12.6% 838 13.2% 14.0% HH Income \$25,000 to \$34,999 440 10.4% 657 10.4% 3.272 12.0% HH Income \$15,000 to \$24,999 534 12.7% 773 12.2% 3.278 12.0% HH Income \$10,000 to \$14,999 1,564 256 6.1% 411 6.5% 5.7% 2.254 HH Income Under \$10,000 176 4 2% 365 5.8% 8.2% Household Vehicles (2018) Households 0 Vehicles Available 208 4.9% 316 1,512 5.0% 5.5% 8.547 31.2% Households 1 Vehicle Available 1.188 28.1% 1.714 27.0% Households 2 Vehicles Available 10,847 39.7% 1,648 39.0% 2,473 38.9% Households 3 or More Vehicles Available 6,449 23.6% 1,179 27.9% 1,846 29.1% Total Vehicles Available 8,641 52,437 13,177 Average Vehicles per Household 2.0 2.1 1.9 Owner-Occupied Household Vehicles 6.489 75.1% 10.148 77.0% 39.684 75.7% Average Vehicles per Owner-Occupied Household 2.2 2.2 2.1 Renter-Occupied Household Vehicles 2.152 24.9% 3.030 12.753 *24.3%* 23.0% Average Vehicles per Renter-Occupied Household 1.4 1.7 1.7 Travel Time (2015) Worker Base Age 16 years or Over 4.526 6.626 28.273 Travel to Work in 14 Minutes or Less 2,239 49.5% 3,045 46.0% 13,455 47.6% Travel to Work in 15 to 29 Minutes 7,821 27.7% 854 18.9% 1,527 23.1% Travel to Work in 30 to 59 Minutes 1,029 22.7% 1,411 21.3% 4,747 16.8% Travel to Work in 60 Minutes or More 240 5.3% 424 6.4% 1,514 5.4% Work at Home 110 2.4% 180 2.7% 776 2.79 14.7 15.5 15.2 Average Minutes Travel to Work

#### 2000-2010 Census, 2018 Estimates with 2023 Projections

Calculated using Weighted Block Centroid from Block Groups



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| Lat/Lon: 34.5095/-97.1127                                      |              |       |              |       |              | RFULL9 |
|--|--------------|-------|--------------|-------|--------------|--------|
| Davis, OK  | 10 min drive | time  | 15 min drive | time  | 30 min drive |        |
| Transportation To Work (2015)                                  |              |       |              |       |              |        |
| Transportation To Work (2015) Worker Base Age 16 years or Over | 4,526        |       | 6,626        |       | 28,273       |        |
| Drive to Work Alone  |              | 81.3% |              | 83.2% | 23,880       | 91 50/ |
| Drive to Work Alone  Drive to Work in Carpool                  | 542          |       | 675          | 10.2% | 23,000       | 9.7%   |
| Travel to Work by Public Transportation                        | 40           | 0.9%  | 49           | 0.7%  | 167          | 0.6%   |
| Drive to Work by Fubility Transportation                       | 1            | 0.570 | 13           | 0.2%  | 55           | 0.2%   |
| Bicycle to Work  | '<br>-       | _     | 8            | 0.1%  | 56           | 0.2%   |
| Walk to Work   | 144          | 3.2%  | 168          | 2.5%  | 476          | 1.7%   |
| Other Means  | 10           | 0.2%  | 20           | 0.3%  | 132          | 0.5%   |
| Work at Home   | 110          | 2.4%  | 180          | 2.7%  | 776          | 2.7%   |
| Daytime Demographics (2018)                                    |              |       |              |       |              |        |
| Total Businesses   | 611          |       | 742          |       | 3,725        |        |
| Total Employees  | 5,795        |       | 6,969        |       | 38,036       |        |
| Company Headquarter Businesses                                 | 7            | 1.1%  | 7            | 0.9%  | 21           | 0.6%   |
| Company Headquarter Employees                                  | 568          | 9.8%  | 574          | 8.2%  | 1,535        | 4.0%   |
| Employee Population per Business                               | 9.51         | to 1  | 9.41         | to 1  | 10.21        | to 1   |
| Residential Population per Business                            | 16.81        | to 1  | 20.81        | to 1  | 18.01        | to 1   |
| Adj. Daytime Demographics Age 16 Years or Over                 | 9,435        |       | 12,580       |       | 61,947       |        |
| Labor Force  |              |       |              |       |              |        |
| Labor Population Age 16 Years or Over (2018)                   | 8,131        |       | 12,227       |       | 52,298       |        |
| Labor Force Total Males (2018)                                 | 4,019        | 49.4% | 6,034        | 49.3% | 25,294       | 48.4%  |
| Male Civilian Employed   | 2,367        | 58.9% | 3,542        | 58.7% | 15,364       | 60.7%  |
| Male Civilian Unemployed                                       | 79           | 2.0%  | 107          | 1.8%  | 514          | 2.0%   |
| Males in Armed Forces  | 22           | 0.5%  | 24           | 0.4%  | 26           | 0.1%   |
| Males Not in Labor Force                                       | 1,551        | 38.6% | 2,361        | 39.1% | 9,391        | 37.1%  |
| Labor Force Total Females (2018)                               | 4,112        | 50.6% | 6,193        | 50.7% | 27,003       | 51.6%  |
| Female Civilian Employed                                       | 2,091        | 50.8% | 3,038        | 49.1% | 12,984       | 48.1%  |
| Female Civilian Unemployed                                     | 58           | 1.4%  | 104          | 1.7%  | 528          | 2.0%   |
| Females in Armed Forces  | 12           | 0.3%  | 13           | 0.2%  | 13           | -      |
| Females Not in Labor Force                                     | 1,952        | 47.5% | 3,038        | 49.1% | 13,479       | 49.9%  |
| Unemployment Rate  |              | 1.7%  |              | 1.7%  |              | 2.0%   |
| Labor Force Growth (2010-2018)                                 | -13          | -0.3% | -8           | -0.1% | 39           | 0.1%   |
| Male Labor Force Growth (2010-2018)                            | -7           | -0.3% | -4           | -0.1% | 20           | 0.1%   |
| Female Labor Force Growth (2010-2018)                          | -6           | -0.3% | -4           | -0.1% | 18           | 0.1%   |
| Occupation (2015)  |              |       |              |       |              |        |
| Occupation Population Age 16 Years or Over                     | 4,470        |       | 6,588        |       | 28,310       |        |
| Occupation Total Males   |              | 53.1% | •            | 53.8% | 15,344       |        |
| Occupation Total Females                                       |              | 46.9% |              | 46.2% | 12,966       |        |
| Management, Business, Financial Operations                     |              | 12.2% | 797          | 12.1% | •            | 12.4%  |
| Professional, Related  |              | 16.0% | 1,100        | 16.7% | 4,710        | 16.6%  |
| Service  |              | 23.8% |              | 21.8% | 5,398        | 19.1%  |
| Sales, Office  |              | 23.2% |              | 22.7% | 6,583        |        |
| Farming, Fishing, Forestry                                     | 6            | 0.1%  | 27           | 0.4%  | 181          | 0.6%   |
| Construction, Extraction, Maintenance                          |              | 10.8% | 734          | 11.1% | 3,057        | 10.8%  |
| Production, Transport, Material Moving                         | 620          | 13.9% | 1,000        | 15.2% | 4,876        | 17.2%  |
| White Collar Workers   |              | 51.4% |              | 51.5% | 14,797       |        |
| Blue Collar Workers  | 2,173        | 48.6% | 3,196        | 48.5% | 13,512       | 47.7%  |

### 2000-2010 Census, 2018 Estimates with 2023 Projections

Calculated using Weighted Block Centroid from Block Groups



|  |                    |               |                                   |              |                    | RFULL9               |      |
|--|--------------------|---------------|-----------------------------------|--------------|--------------------|----------------------|------|
| Davis, OK  |                    |               |                                   |              |                    |                      |      |
|  | 10 min drivetime   |               | 10 min drivetime 15 min drivetime |              | time               | 30 min drive         | time |
| Units In Structure (2015)  |                    |               |                                   |              |                    |                      |      |
| Total Units  | 3,967              |               | 5,982                             |              | 26,055             |                      |      |
| 1 Detached Unit  | 3,519              | 88.7%         | 5,325                             | 89.0%        | 22,189             | 85.2%                |      |
| 1 Attached Unit  | 28                 | 0.7%          | 41                                | 0.7%         | 510                | 2.0%                 |      |
| 2 Units  | 57                 | 1.4%          | 98                                | 1.6%         | 350                | 1.3%                 |      |
| 3 to 4 Units   | 83                 | 2.1%          | 106                               | 1.8%         | 531                | 2.0%                 |      |
| 5 to 9 Units   | 53                 | 1.3%          | 71                                | 1.2%         | 449                | 1.7%                 |      |
| 10 to 19 Units   | 45                 | 1.1%          | 48                                | 0.8%         | 337                | 1.3%                 |      |
| 20 to 49 Units   | 2                  | 0.1%          | 3                                 | -            | 206                | 0.8%                 |      |
| 50 or More Units   | 10                 | 0.2%          | 12                                | 0.2%         | 350                | 1.3%                 |      |
| Mobile Home or Trailer   | 438                | 11.0%         | 642                               | 10.7%        | 2,374              | 9.1%                 |      |
| Other Structure  | 1                  | -             | 10                                | 0.2%         | 28                 | 0.1%                 |      |
| Homes Built By Year (2015)   |                    |               |                                   |              |                    |                      |      |
| Homes Built 2014 or later  | 9                  | 0.2%          | 11                                | 0.2%         | 69                 | 0.3%                 |      |
| Homes Built 2010 to 2013   | 154                | 3.9%          | 236                               | 3.9%         | 786                | 3.0%                 |      |
| Homes Built 2000 to 2009   | 564                | 14.2%         | 789                               | 13.2%        | 3,176              | 12.2%                |      |
| Homes Built 1990 to 1999   | 691                | 17.4%         | 910                               | 15.2%        | 3,091              | 11.9%                |      |
| Homes Built 1980 to 1989   | 586                | 14.8%         | 861                               | 14.4%        | 3,697              | 14.2%                |      |
| Homes Built 1970 to 1979   | 807                | 20.3%         | 1,291                             | 21.6%        | 5,398              | 20.7%                |      |
| Homes Built 1960 to 1969   | 455                | 11.5%         | 782                               |              | 3,147              | 12.1%                |      |
| Homes Built 1950 to 1959   |                    | 13.0%         | 761                               | 12.7%        | 3,950              | 15.2%                |      |
| Homes Built 1940 to 1949   | 213                | 5.4%          | 331                               | 5.5%         | 1,927              | 7.4%                 |      |
| Homes Built Before 1939  | 243                | 6.1%          | 385                               | 6.4%         | 2,083              | 8.0%                 |      |
| Median Age of Homes  | 38.5               |               | 39.6                              |              | 42.1               |                      |      |
| -  |                    |               |                                   | ,,,,         |                    | ,,,,                 |      |
| Home Values (2015)   | 2,764              |               | 4 277                             |              | 17 671             |                      |      |
| Owner Specified Housing Units Home Values \$1,000,000 or More          |                    | 0.1%          | 4,277<br>7                        | 0.2%         | 17,671             | 0.20/                |      |
| Home Values \$750,000 to \$999,999                                     | 3<br>6             | 0.1%          | 13                                |              | 55<br>84           | 0.3%                 |      |
| Home Values \$730,000 to \$999,999  Home Values \$500,000 to \$749,999 | 15                 | 0.5%          | 30                                | 0.3%<br>0.7% | 339                | 0.5%<br>1.9%         |      |
| Home Values \$400,000 to \$749,999                                     | 55                 | 2.0%          | 72                                | 1.7%         | 260                | 1.5%                 |      |
| Home Values \$300,000 to \$499,999                                     | 51                 | 1.8%          | 103                               | 2.4%         | 725                | 4.1%                 |      |
| Home Values \$250,000 to \$399,999  Home Values \$250,000 to \$299,999 | 229                | 8.3%          | 342                               | 8.0%         | 1,101              | 6.2%                 |      |
| Home Values \$200,000 to \$259,999  Home Values \$200,000 to \$249,999 | 258                | 9.3%          | 408                               | 9.5%         | 1,101              | 0.2 <i>%</i><br>7.7% |      |
| Home Values \$175,000 to \$249,999                                     | 116                | <i>4.2%</i>   | 172                               | <i>4.0%</i>  | 845                | 4.8%                 |      |
| Home Values \$150,000 to \$159,999                                     | 279                | 10.1%         | 383                               | 9.0%         | 1,500              | 4.5 <i>%</i><br>8.5% |      |
| Home Values \$125,000 to \$174,999                                     | 130                | 4.7%          | 226                               | 5.3%         | 1,073              | 6.1%                 |      |
| Home Values \$100,000 to \$124,999                                     | 236                | 8.5%          | 406                               | 9.5%         | 1,073              | 11.2%                |      |
| Home Values \$90,000 to \$99,999                                       | 147                | 5.3%          | 214                               | 5.0%         | 1,006              | 5.7%                 |      |
| Home Values \$80,000 to \$89,999                                       |                    | 11.8%         | 452                               |              |                    |                      |      |
| Home Values \$70,000 to \$79,999                                       | 327<br>252         | 9.1%          | 363                               | 10.6%        | 1,488              | 8.4%<br>6.9%         |      |
|  |                    |               |                                   | 8.5%         | 1,208              | 6.8%                 |      |
| Home Values \$60,000 to \$69,999<br>Home Values \$50,000 to \$59,999   | 292<br>179         | 10.6%<br>6.5% | 417<br>293                        | 9.7%<br>6.9% | 1,298<br>1,202     | 7.3%                 |      |
| Home Values \$35,000 to \$49,999                                       |                    | 6.0%          | 301                               |              |                    | 6.8%<br>6.4%         |      |
| Home Values \$25,000 to \$34,999  Home Values \$25,000 to \$34,999     | 165                | 3.2%          | 136                               | 7.0%<br>3.2% | 1,135              | 6.4%<br>3.7%         |      |
| Home Values \$25,000 to \$34,999  Home Values \$10,000 to \$24,999     | 88                 | 3.2%<br>3.5%  |                                   |              | 661<br>827         | 3.7%<br>1.7%         |      |
|  | 96<br>26           | 3.5%<br>1.0%  | 156<br>49                         | 3.6%<br>1.2% | 827<br>330         | 4.7%<br>1.9%         |      |
| Home Values Under \$10,000   | \$102,328          | 1.0%          |                                   | 1.2%         |                    | 1.9%                 |      |
| Owner-Occupied Median Home Value<br>Renter-Occupied Median Rent        | \$102,328<br>\$494 |               | \$103,033<br>\$470                |              | \$111,933<br>\$500 |                      |      |

#### 2000-2010 Census, 2018 Estimates with 2023 Projections

Calculated using Weighted Block Centroid from Block Groups



Lat/Lon: 34.5095/-97.1127

RFULL9 Davis, OK 10 min drivetime 15 min drivetime 30 min drivetime Total Annual Consumer Expenditure (2018) Total Household Expenditure \$208 M \$1.38 B \$317 M Total Non-Retail Expenditure \$107 M \$713 M \$163 M Total Retail Expenditure \$101 M \$154 M \$667 M Apparel \$7.21 M \$11.0 M \$47.9 M Contributions \$8.41 M \$12.8 M \$56.8 M Education \$6.94 M \$47.4 M \$10.6 M Entertainment \$11.6 M \$17.6 M \$76.8 M Food and Beverages \$31.0 M \$47.3 M \$205 M Furnishings and Equipment \$6.98 M \$10.7 M \$46.3 M Gifts \$4.88 M \$7.45 M \$32.7 M **Health Care** \$17.2 M \$26.2 M \$114 M **Household Operations** \$5.64 M \$8.59 M \$37.6 M Miscellaneous Expenses \$3.10 M \$4.73 M \$20.6 M Personal Care \$2.70 M \$17.9 M \$4.12 M Personal Insurance \$1.46 M \$2.23 M \$9.77 M Reading \$460 K \$701 K \$3.05 M \$285 M Shelter \$42.8 M \$65.4 M Tobacco \$1.36 M \$2.09 M \$9.07 M Transportation \$40.1 M \$61.1 M \$264 M Utilities \$106 M \$16.0 M \$24.4 M Monthly Household Consumer Expenditure (2018) Total Household Expenditure \$4,101 \$4,163 \$4,205 Total Non-Retail Expenditure \$2,110 *51.5%* \$2,143 *51.5%* \$2,172 51.7% \$2,033 48.3% **Total Retail Expenditures** \$1,991 48.5% \$2,020 48.5% \$142 3.5% \$144 3.5% \$146 3.5% Apparel 4.1% Contributions \$166 4.0% \$169 4.0% \$173 \$137 3.3% \$140 3.4% \$145 3.4% Education 5.6% Entertainment \$228 5.6% \$231 5.6% \$234 Food and Beverages **\$611** *14.9%* \$621 14.9% \$626 14.9% Furnishings and Equipment \$138 3.4% \$140 3.4% \$141 3.4% Gifts \$96 2.3% \$98 2.3% \$100 2.4% Health Care \$339 \$344 \$347 8.3% 8.3% 8.3% Household Operations \$111 2.7% \$113 2.7% \$115 2.7% Miscellaneous Expenses \$61 1.5% \$62 1.5% \$63 1.5% \$55 Personal Care \$53 1.3% \$54 1.3% 1.3% Personal Insurance \$29 0.7% \$29 0.7% \$30 0.79 0.2% Reading \$9 0.2% \$9 0.2% \$9 Shelter \$845 20.6% \$858 20.6% \$868 20.6% Tobacco \$27 0.7% \$27 0.7% \$28 0.7% \$792 19.3% \$802 \$804 19.1% Transportation 19.3% Utilities \$316 7.7% \$321 7.7% \$324 7.7%

# OPPORTUNITY GAP CATEGORY INFORMATION (RETAIL CATEGORIES)

#### Vehicle and Parts Dealers

New and used automobile dealers, motorcycle dealers, recreation vehicle dealers, all-terrain vehicles dealers, boat dealers, auto parts stores, auto accessories stores and tire dealers

#### **Furniture and Home Furnishings Stores**

Furniture stores, home furnishing stores, home decorating stores and floor covering stores

#### **Electronics and Appliance Stores**

Household appliance stores, electronics stores, computer and software stores and camera and photographic equipment stores

#### **Building Materials and Garden Supply Stores**

Building material and supply dealers, home improvement centers, paint and wallpaper stores, hardware stores, lumberyards, lawn and garden stores, outdoor power equipment stores and nursery and garden centers

#### **Food and Beverage Stores**

Grocery stores, supermarkets, convenience stores, specialty food stores and beer, wine, and liquor stores

#### **Health and Personal Care Stores**

Pharmacies, drug stores, cosmetic dealers, beauty supply stores, perfume stores, optical goods stores, health care stores and personal care stores

#### **Gasoline Stations**

Gasoline stations and gasoline stations with convenience stores

#### **Clothing and Clothing Accessories Stores**

Men's clothing stores, women's clothing stores, children's and infants clothing stores, family clothing stores, clothing accessories stores, shoe stores, jewelry stores, luggage stores, leather goods stores

#### **Sporting Goods and Hobby Stores**

Sporting goods stores, hobby stores, toy stores, sewing and needlepoint stores, musical instrument and supply stores, book stores, newsstands, music stores

#### **General Merchandise Stores**

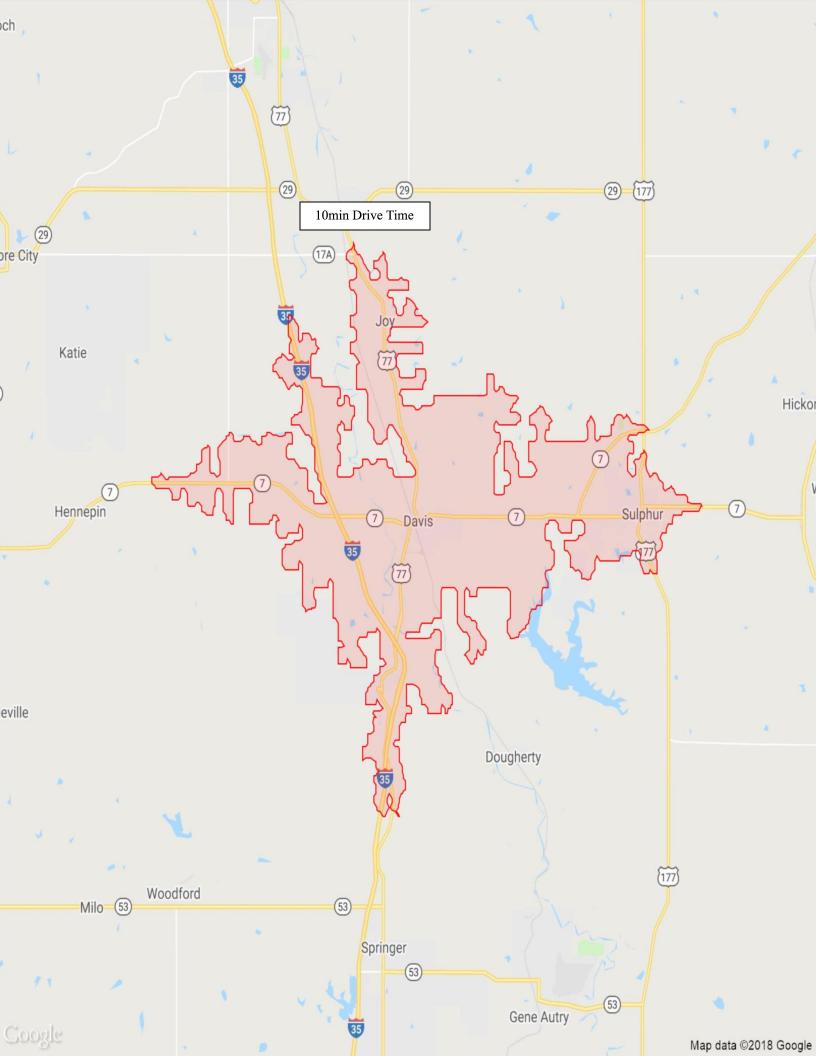
Department stores and other general merchandise stores

#### **Miscellaneous Store Retailers**

Florists, office supply stores, stationery stores, gift and souvenir stores, used merchandise stores and other miscellaneous retailers

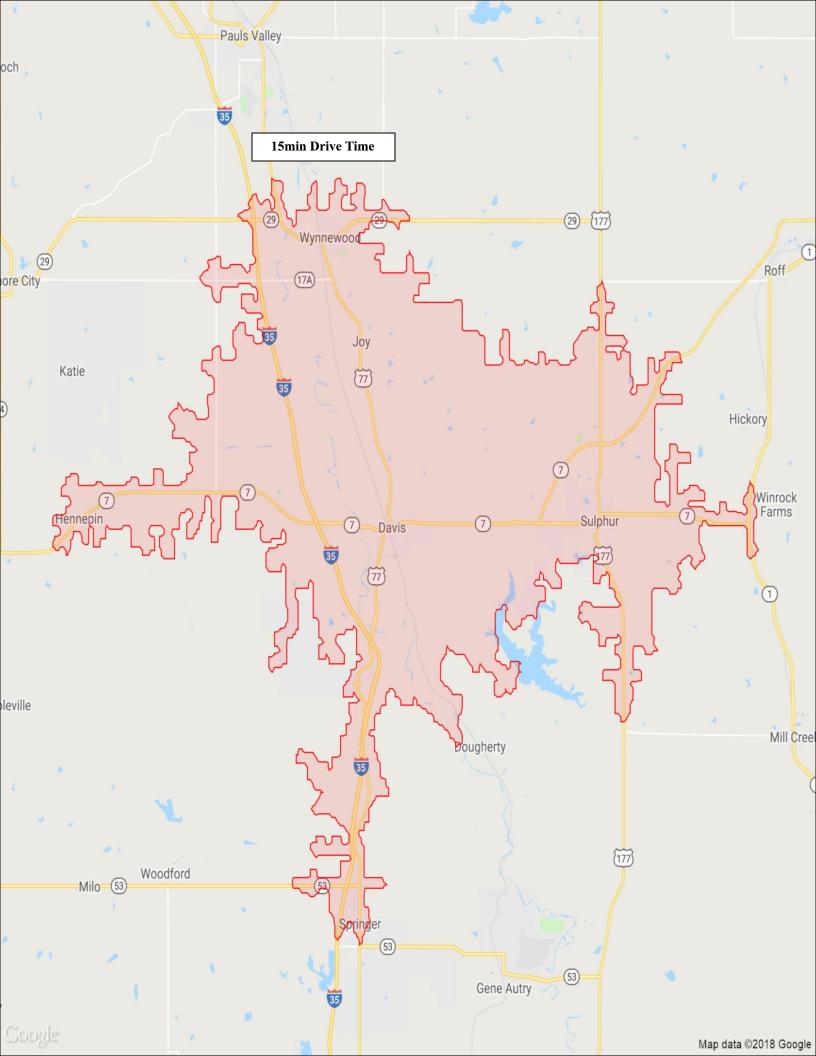
#### **Foodservice and Drinking Places**

Full-service restaurants, limited service eating places, special foodservices, taverns and bars



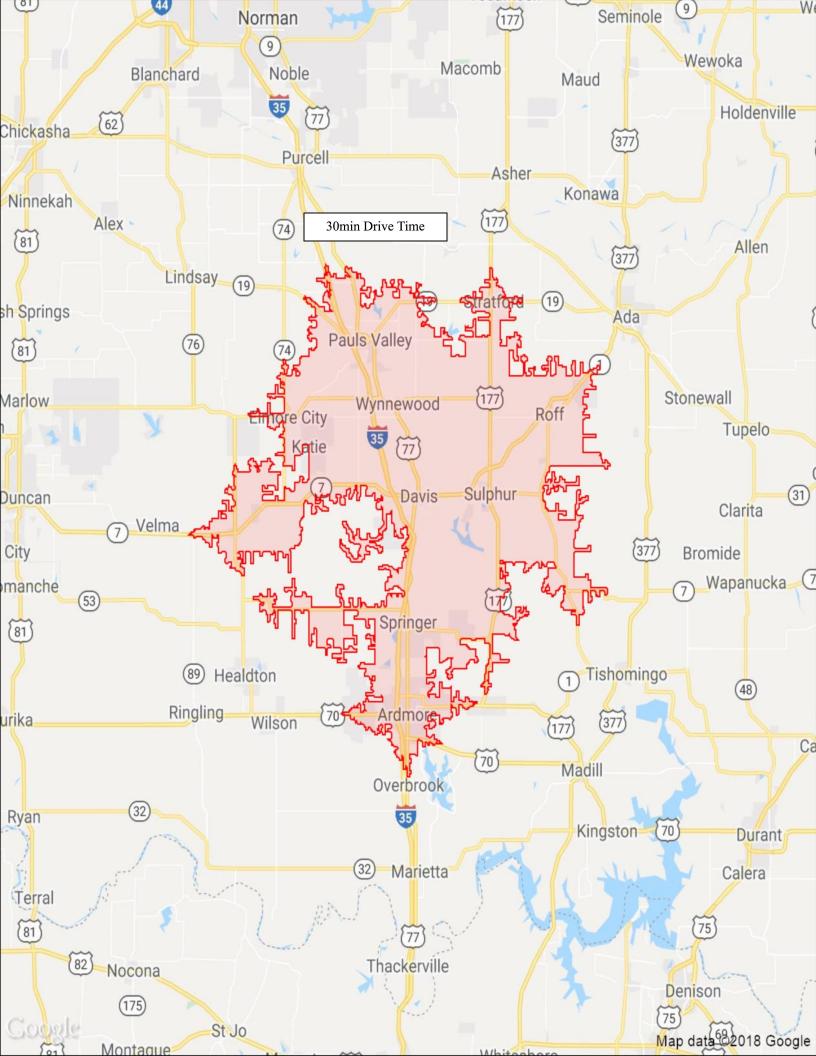
| rade Area: Davis, OK Opportunity Gap 2018 (10min Drive Time)                           | <b>2018 Demand (\$)</b> | 2018 Supply (\$) | Opportunity Gap/Surplus (\$ |
|--|-------------------------|------------------|-----------------------------|
| otals otal retail trade including food and drink (NAICS 44, 45 and 722)                | 55,328,810              | 67,230,458       | -11,901,648                 |
| Total retail trade (NAICS 44 and 45)   | 49,177,022              | 61,817,739       | -12,640,717                 |
| lotor Vehicle and Parts Dealers  |                         |                  |                             |
| Motor vehicle and parts dealers (NAICS 441)  | 12,579,252              | 14,243,869       | -1,664,617                  |
| Automobile dealers (NAICS 4411)  | 10,877,845              | 13,967,223       | -3,089,378                  |
| New car dealers (NAICS 44111)  | 9,912,414               | 13,808,228       | -3,895,814                  |
| Used car dealers (NAICS 44112)   | 965,431                 | 158,995          | 806,436                     |
| Other motor vehicle dealers (NAICS 4412)   | 733,413                 | 258,138          | 475,275                     |
| Recreational vehicle dealers (NAICS 44121)   | 218,037                 | 56,849           | 161,189                     |
| Motorcycle, boat, and other motor vehicle dealers (NAICS 44122)                        | 515,375                 | 201,289          | 314,087                     |
| Boat dealers (NAICS 441222)  | 163,058                 | 74,757           | 88,302                      |
| Motorcycle, ATV, and all other motor vehicle dealers (NAICS 441228)                    | 352,317                 | 126,532          | 225,785                     |
| Automotive parts, accessories, and tire stores (NAICS 4413)                            | 967,994                 | 18,509           | 949,485                     |
| Automotive parts and accessories stores (NAICS 44131) Tire dealers (NAICS 44132)       | 570,116<br>397,878      | 12,481<br>6,028  | 557,635<br>391,850          |
|  | 391,818                 | 6,028            | 391,830                     |
| urniture and Home Furnishings Stores Furniture and home furnishings stores (NAICS 442) | 028.026                 | 1.720            | 027.206                     |
| Furniture and nome rumishings stores (NAICS 442) Furniture stores (NAICS 4421)         | 938,926<br>496,404      | 1,720<br>1,318   | 937,206<br>495,085          |
| Home furnishings stores (NAICS 4422)   | 442,523                 | 402              | 442,121                     |
| Floor covering stores (NAICS 44221)  | 191,408                 | 374              | 191,034                     |
| Other home furnishings stores (NAICS 44229)  | 251,114                 | 28               | 251,087                     |
| Window treatment stores (NAICS 442291)   | 9,381                   | 21               | 9,360                       |
| All other home furnishings stores (NAICS 442299)                                       | 241,733                 | 6                | 241,727                     |
| lectronics and Appliance Stores  |                         |                  |                             |
| Electronics and appliance stores (NAICS 443)   | 737,472                 | 0                | 737,472                     |
| Household appliance stores (NAICS 443141)  | 150,523                 | 0                | 150,523                     |
| Electronics stores (NAICS 443142)  | 586,949                 | 0                | 586,949                     |
| uilding Material and Garden Equipment and Supplies Dealers                             |                         |                  |                             |
| Building material and garden equipment and supplies dealers (NAICS 444)                | 3,384,850               | 19,179,013       | -15,794,163                 |
| Building material and supplies dealers (NAICS 4441)                                    | 2,921,067               | 2,972,190        | -51,123                     |
| Home centers (NAICS 44411)   | 1,707,350               | 48               | 1,707,302                   |
| Paint and wallpaper stores (NAICS 44412)   | 59,694                  | 56,588           | 3,106                       |
| Hardware stores (NAICS 44413)  | 199,216                 | 769,717          | -570,500                    |
| Other building material dealers (NAICS 44419)  | 954,806                 | 2,145,837        | -1,191,031                  |
| Lawn and garden equipment and supplies stores (NAICS 4442)                             | 463,783                 | 16,206,823       | -15,743,040                 |
| Outdoor power equipment stores (NAICS 44421)   | 66,072                  | 120,719          | -54,647                     |
| Nursery, garden center, and farm supply stores (NAICS 44422)                           | 397,711                 | 16,086,104       | -15,688,393                 |
| ood and Beverage Stores  |                         |                  |                             |
| Food and beverage stores (NAICS 445)   | 6,688,768               | 164              | 6,688,604                   |
| Grocery stores (NAICS 4451)  | 6,049,156               | 38               | 6,049,118                   |
| Supermarkets and other grocery (except convenience) stores (NAICS 4451                 | 5,828,531               | 25               | 5,828,506                   |
| Convenience stores (NAICS 44512)   | 220,626                 | 13               | 220,612                     |
| Specialty food stores (NAICS 4452)   | 168,570<br>55,672       | 110<br>19        | 168,460                     |
| Meat markets (NAICS 44521) Fish and seafood markets (NAICS 44522)                      | 55,673<br>20,200        | 17               | 55,654<br>20,183            |
| Fruit and vegetable markets (NAICS 44522)  Fruit and vegetable markets (NAICS 44523)   | 34,416                  | 19               | 34,397                      |
| Other specialty food stores (NAICS 44529)  | 58,281                  | 54               | 58,226                      |
| Baked goods stores (NAICS 445291)  | 14,742                  | 19               | 14,722                      |
| Confectionery and nut stores (NAICS 445292)  | 16,998                  | 18               | 16,980                      |
| All other specialty food stores (NAICS 445299)   | 26,541                  | 17               | 26,524                      |
| Beer, wine, and liquor stores (NAICS 4453)   | 471,042                 | 17               | 471,025                     |
| lealth and Personal Care Stores  |                         |                  |                             |
| Health and personal care stores (NAICS 446)  | 3,492,763               | 2,433,637        | 1,059,126                   |
| Pharmacies and drug stores (NAICS 44611)   | 2,974,093               | 2,164,517        | 809,575                     |
| Cosmetics, beauty supplies, and perfume stores (NAICS 44612)                           | 202,466                 | 14               | 202,452                     |
| Optical goods stores (NAICS 44613)   | 101,985                 | 16               | 101,969                     |
| Other health and personal care stores (NAICS 44619)                                    | 214,220                 | 269,089          | -54,870                     |
| Food (health) supplement stores (NAICS 446191)   | 68,691                  | 14               | 68,677                      |
| All other health and personal care stores (NAICS 446199)                               | 145,529                 | 269,076          | -123,547                    |
| asoline Stations   |                         |                  |                             |
| Gasoline stations (NAICS 447)  | 5,574,096               | 21,502,768       | -15,928,673                 |
| Gasoline stations with convenience stores (NAICS 44711)                                | 4,299,311               | 21,498,701       | -17,199,390                 |
|  |                         | 4,067            | 1,270,717                   |

| Retail Market Power 2018 Frade Area: Davis, OK Opportunity Gap 2018 (10min Drive Time)                   | <b>2018 Demand (\$)</b> | 2018 Supply (\$)   | Opportunity Gap/Surplus (\$ |
|--|-------------------------|--------------------|-----------------------------|
| Clothing and Clothing Accessories Stores   |                         |                    |                             |
| Clothing and clothing accessories stores (NAICS 448)   | 1,929,437               | 118                | 1,929,319                   |
| Clothing stores (NAICS 4481)   | 1,406,515               | 65                 | 1,406,450                   |
| Men's clothing stores (NAICS 44811)  | 63,043                  | 9                  | 63,034                      |
| Women's clothing stores (NAICS 44812) Children's and infants' clothing stores (NAICS 44813)              | 295,238<br>83,886       | 9<br>12            | 295,229<br>83,874           |
| Family clothing stores (NAICS 44814)   | 770,165                 | 12                 | 770,153                     |
| Clothing accessories stores (NAICS 44815)  | 71,741                  | 10                 | 71,731                      |
| Other clothing stores (NAICS 44819)  | 122,441                 | 12                 | 122,429                     |
| Shoe stores (NAICS 4482)   | 313,656                 | 14                 | 313,642                     |
| Jewelry, luggage, and leather goods stores (NAICS 4483)  | 209,267                 | 39                 | 209,228                     |
| Jewelry stores (NAICS 44831)   | 191,703                 | 26                 | 191,677                     |
| Luggage and leather goods stores (NAICS 44832) porting Goods, Hobby, Musical Instrument, and Book Stores | 17,564                  | 13                 | 17,550                      |
| Sporting goods, hobby, musical instrument, and book stores (NAICS 451)                                   | 675,474                 | 40,919             | 634,554                     |
| Sporting goods, hobby, and musical instrument stores (NAICS 4511)  | 577,458                 | 40,809             | 536,650                     |
| Sporting goods stores (NAICS 45111)  | 369,509                 | 40,692             | 328,817                     |
| Hobby, toy, and game stores (NAICS 45112)  | 145,283                 | 42                 | 145,241                     |
| Sewing, needlework, and piece goods stores (NAICS 45113)   | 32,004                  | 38                 | 31,966                      |
| Musical instrument and supplies stores (NAICS 45114)   | 30,663                  | 37                 | 30,626                      |
| Book stores and news dealers (NAICS 4512)  | 98,015                  | 110                | 97,905                      |
| Book stores (NAICS 451211) News dealers and newsstands (NAICS 451212)                                    | 87,793<br>10,222        | 65<br>46           | 87,728<br>10,177            |
| Seneral Merchandise Stores   | 10,222                  | 40                 | 10,177                      |
| General merchandise stores (NAICS 452)   | 6,452,615               | 4,325,169          | 2,127,446                   |
| Department stores (NAICS 4522)   | 1,289,942               | 52,272             | 1,237,670                   |
| Other general merchandise stores (NAICS 4523)  | 5,162,673               | 4,272,897          | 889,776                     |
| Warehouse clubs and supercenters (NAICS 452311)  | 4,493,840               | 4,272,894          | 220,946                     |
| All other general merchandise stores (NAICS 452319)  | 668,833                 | 3                  | 668,830                     |
| Aiscellaneous Store Retailers  |                         |                    |                             |
| Miscellaneous store retailers (NAICS 453)  | 1,175,865               | 38,579             | 1,137,286                   |
| Florists (NAICS 4531)  | 55,492                  | 23                 | 55,469                      |
| Office supplies, stationery, and gift stores (NAICS 4532)  | 251,993                 | 36                 | 251,957                     |
| Office supplies and stationery stores (NAICS 45321)  | 117,721                 | 17<br>19           | 117,704                     |
| Gift, novelty, and souvenir stores (NAICS 45322) Used merchandise stores (NAICS 4533)                    | 134,272<br>193,301      | 25                 | 134,253<br>193,276          |
| Other miscellaneous store retailers (NAICS 4539)   | 675,079                 | 38,494             | 636,584                     |
| Pet and pet supplies stores (NAICS 45391)  | 220,683                 | 18                 | 220,666                     |
| Art dealers (NAICS 45392)  | 77,607                  | 26                 | 77,580                      |
| Manufactured (mobile) home dealers (NAICS 45393)   | 47,850                  | 29                 | 47,822                      |
| All other miscellaneous store retailers (NAICS 45399)  | 328,939                 | 38,422             | 290,517                     |
| Tobacco stores (NAICS 453991)  | 153,483                 | 16,785             | 136,698                     |
| All other miscellaneous store retailers (exc. tobacco stores) (NAICS 453998)                             | 175,456                 | 21,637             | 153,819                     |
| Non-store Retailers Non-store retailers (NAICS 454)  | 5,547,504               | 51,781             | 5,495,723                   |
| Electronic shopping and mail-order houses (NAICS 4541)   | 4,789,495               | 129                | 4,789,366                   |
| Vending machine operators (NAICS 4542)   | 77,386                  | 34                 | 77,353                      |
| Direct selling establishments (NAICS 4543)   | 680,623                 | 51,619             | 629,004                     |
| Fuel dealers (NAICS 45431)   | 247,822                 | 12,288             | 235,534                     |
| Other direct selling establishments (NAICS 45439)  | 432,800                 | 39,330             | 393,470                     |
| Cood Services and Drinking Places  |                         |                    |                             |
| Food services and drinking places (NAICS 722)  | 6,151,788               | 5,412,719          | 739,069                     |
| Special food services (NAICS 7223)   | 566,845                 | 78                 | 566,768                     |
| Food service contractors (NAICS 72231)   | 465,856                 | 32                 | 465,825                     |
| Caterers (NAICS 72232) Mobile food services (NAICS 72233)  | 92,805<br>8,184         | 30<br>16           | 92,775<br>8,168             |
| Drinking places (alcoholic beverages) (NAICS 7224)   | 248,498                 | 125,752            | 122,745                     |
| Restaurants and other eating places (NAICS 7225)   | 5,336,445               | 5,286,889          | 49,556                      |
| Full-service restaurants (NAICS 722511)  | 2,622,075               | 1,343,626          | 1,278,449                   |
| Limited-service restaurants (NAICS 722513)   | 2,256,799               | 2,633,841          | -377,042                    |
| Cafeterias, grill buffets, and buffets (NAICS 722514)  | 78,555                  | 58,666             | 19,888                      |
| Snack and nonalcoholic beverage bars (NAICS 722515)  | 379,016                 | 1,250,755          | -871,739                    |
| Ice cream and soft serve shops (NAICS 7225151)   | 45,724                  | 228,557            | -182,833                    |
| Frozen yogurt shops (NAICS 7225152)  | 11,901                  | 130,130            | -118,228                    |
| Doughnut shops (NAICS 7225153)   | 59,979                  | 230,749            | -170,769                    |
| Bagel shops (NAICS 7225154)<br>Coffee shops (NAICS 7225155)  | 17,193<br>162,727       | 164,655<br>235,549 | -147,462<br>-72,822         |
| Cookie shops (NAICS 7225156)   | 2,577                   | 26,674             | -24,097                     |
| Other snack and nonalcoholic beverage bars (NAICS 7225157)   | 78,914                  | 234,441            | -155,528                    |
| GAFO   | . september 1           | 30 1,1 12          | a see golder                |
| General merchandise stores (NAICS 452)   | 6,452,615               | 4,325,169          | 2,127,446                   |
| Clothing and clothing accessories stores (NAICS 448)   | 1,929,437               | 118                | 1,929,319                   |
| Furniture and home furnishings stores (NAICS 442)  | 938,926                 | 1,720              | 937,206                     |
| Electronics and appliance stores (NAICS 443)   | 737,472                 | 0                  | 737,472                     |
| Sporting goods, hobby, musical instrument, and book stores (NAICS 451)                                   | 675,474                 | 40,919             | 634,554                     |
|  | 251,993                 | 36                 | 251,957                     |



| Retail Market Power 2018 rade Area: Davis, OK Opportunity Gap 2018 (15min Drive Time) | 2018 Demand (\$)       | 2018 Supply (\$)       | Opportunity Gap/Surplus ( |
|---|------------------------|------------------------|---------------------------|
| otals   | 2018 Demand (\$)       | 2018 Supply (\$)       | Opportunity Gap/Surpius ( |
| otals otal retail trade including food and drink (NAICS 44, 45 and 722)               | 132,984,351            | 162,930,091            | -29,945,740               |
| Total retail trade (NAICS 44 and 45)  | 118,579,902            | 148,974,949            | -30,395,047               |
| otor Vehicle and Parts Dealers  |                        |                        |                           |
| Motor vehicle and parts dealers (NAICS 441)   | 31,389,647             | 46,220,838             | -14,831,192               |
| Automobile dealers (NAICS 4411)   | 26,937,235             | 44,894,389             | -17,957,154               |
| New car dealers (NAICS 44111)   | 24,529,843             | 44,406,312             | -19,876,469               |
| Used car dealers (NAICS 44112) Other mater vehicle dealers (NAICS 4412)               | 2,407,392              | 488,077<br>838,616     | 1,919,315                 |
| Other motor vehicle dealers (NAICS 4412) Recreational vehicle dealers (NAICS 44121)   | 2,054,826<br>624,393   | 192,544                | 1,216,210<br>431,850      |
| Motorcycle, boat, and other motor vehicle dealers (NAICS 44122)                       | 1,430,433              | 646,072                | 784,361                   |
| Boat dealers (NAICS 441222)   | 466,169                | 226,566                | 239,604                   |
| Motorcycle, ATV, and all other motor vehicle dealers (NAICS 441228)                   | 964,264                | 419,507                | 544,757                   |
| Automotive parts, accessories, and tire stores (NAICS 4413)                           | 2,397,585              | 487,833                | 1,909,752                 |
| Automotive parts and accessories stores (NAICS 44131)                                 | 1,410,490              | 394,545                | 1,015,946                 |
| Tire dealers (NAICS 44132)  | 987,095                | 93,289                 | 893,806                   |
| rniture and Home Furnishings Stores   |                        | 101.410                |                           |
| Furniture and home furnishings stores (NAICS 442)                                     | 2,162,409              | 101,619                | 2,060,790                 |
| Furniture stores (NAICS 4421) Home furnishings stores (NAICS 4422)                    | 1,120,438<br>1,041,971 | 82,760<br>18,859       | 1,037,678<br>1,023,111    |
| Floor covering stores (NAICS 4422)  | 451,653                | 17,533                 | 434,120                   |
| Other home furnishings stores (NAICS 44229)   | 590,317                | 1,326                  | 588,991                   |
| Window treatment stores (NAICS 442291)  | 21,353                 | 1,010                  | 20,343                    |
| All other home furnishings stores (NAICS 442299)                                      | 568,964                | 316                    | 568,648                   |
| ectronics and Appliance Stores  |                        |                        |                           |
| Electronics and appliance stores (NAICS 443)  | 1,706,312              | 35                     | 1,706,278                 |
| Household appliance stores (NAICS 443141)   | 358,983                | 22                     | 358,962                   |
| Electronics stores (NAICS 443142)   | 1,347,329              | 13                     | 1,347,316                 |
| uilding Material and Garden Equipment and Supplies Dealers                            |                        |                        |                           |
| Building material and garden equipment and supplies dealers (NAICS 444)               | 7,994,721              | 36,245,689             | -28,250,969               |
| Building material and supplies dealers (NAICS 4441)  Home centers (NAICS 44411)       | 6,856,475<br>4,028,780 | 5,655,447<br>691       | 1,201,028<br>4,028,089    |
| Paint and wallpaper stores (NAICS 44412)  | 128,508                | 132,195                | -3,687                    |
| Hardware stores (NAICS 44413)   | 469,608                | 1,463,341              | -993,733                  |
| Other building material dealers (NAICS 44419)   | 2,229,579              | 4,059,221              | -1,829,642                |
| Lawn and garden equipment and supplies stores (NAICS 4442)                            | 1,138,246              | 30,590,242             | -29,451,997               |
| Outdoor power equipment stores (NAICS 44421)  | 162,158                | 226,576                | -64,418                   |
| Nursery, garden center, and farm supply stores (NAICS 44422)                          | 976,088                | 30,363,667             | -29,387,579               |
| ood and Beverage Stores   |                        |                        |                           |
| Food and beverage stores (NAICS 445)  | 15,907,367             | 839,532                | 15,067,835                |
| Grocery stores (NAICS 4451)   | 14,394,567             | 826,656                | 13,567,911                |
| Supermarkets and other grocery (except convenience) stores (NAICS 44511)              | 13,866,241<br>528,326  | 316,471                | 13,549,770                |
| Convenience stores (NAICS 44512) Specialty food stores (NAICS 4452)                   | 328,326<br>399,778     | 510,185<br>10,021      | 18,141<br>389,757         |
| Meat markets (NAICS 44521)  | 132,037                | 1,613                  | 130,424                   |
| Fish and seafood markets (NAICS 44522)  | 47,900                 | 1,401                  | 46,499                    |
| Fruit and vegetable markets (NAICS 44523)   | 81,634                 | 1,576                  | 80,058                    |
| Other specialty food stores (NAICS 44529)   | 138,208                | 5,431                  | 132,777                   |
| Baked goods stores (NAICS 445291)   | 34,957                 | 1,926                  | 33,031                    |
| Confectionery and nut stores (NAICS 445292)   | 40,305                 | 1,813                  | 38,491                    |
| All other specialty food stores (NAICS 445299)  | 62,946                 | 1,692                  | 61,254                    |
| Beer, wine, and liquor stores (NAICS 4453)  | 1,113,022              | 2,856                  | 1,110,167                 |
| ealth and Personal Care Stores  | 9.460.002              | 7.270.520              | 1 000 554                 |
| Health and personal care stores (NAICS 446) Pharmacies and drug stores (NAICS 44611)  | 8,460,092<br>7,197,610 | 7,370,539<br>6,579,430 | 1,089,554<br>618,180      |
| Cosmetics, beauty supplies, and perfume stores (NAICS 44612)                          | 495,152                | 42                     | 495,110                   |
| Optical goods stores (NAICS 44613)  | 247,049                | 47                     | 247,002                   |
| Other health and personal care stores (NAICS 44619)                                   | 520,282                | 791,020                | -270,739                  |
| Food (health) supplement stores (NAICS 446191)  | 164,535                | 40                     | 164,495                   |
| All other health and personal care stores (NAICS 446199)                              | 355,747                | 790,980                | -435,233                  |
| asoline Stations  |                        |                        |                           |
| Gasoline stations (NAICS 447)   | 13,341,404             | 30,202,395             | -16,860,991               |
| Gasoline stations with convenience stores (NAICS 44711)                               | 10,288,461             | 29,365,914             | -19,077,453               |
| Other gasoline stations (NAICS 44719)   | 3,052,943              | 836,480                | 2,216,463                 |

| etail Market Power 2018 rade Area: Davis, OK Opportunity Gap 2018 (15min Drive Time)                           | <b>2018 Demand (\$)</b> | 2018 Supply (\$)   | Opportunity Gap/Surplus                  |
|--|-------------------------|--------------------|--|
| othing and Clothing Accessories Stores   | (1)                     |                    | 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1 |
| Clothing and clothing accessories stores (NAICS 448)   | 4,447,324               | 911,827            | 3,535,497                                |
| Clothing stores (NAICS 4481)   | 3,245,758               | 908,998            | 2,336,759                                |
| Men's clothing stores (NAICS 44811)  | 144,724                 | 19                 | 144,705                                  |
| Women's clothing stores (NAICS 44812)  | 683,631                 | 2,940              | 680,690                                  |
| Children's and infants' clothing stores (NAICS 44813) Family clothing stores (NAICS 44814)                     | 191,459<br>1,776,637    | 23<br>905,970      | 191,436<br>870,667                       |
| Clothing accessories stores (NAICS 44815)  | 165,878                 | 21                 | 165,857                                  |
| Other clothing stores (NAICS 44819)  | 283,429                 | 24                 | 283,405                                  |
| Shoe stores (NAICS 4482)   | 719,238                 | 28                 | 719,210                                  |
| Jewelry, luggage, and leather goods stores (NAICS 4483)  | 482,329                 | 2,801              | 479,528                                  |
| Jewelry stores (NAICS 44831)   | 440,846                 | 2,776              | 438,070                                  |
| Luggage and leather goods stores (NAICS 44832)   | 41,483                  | 25                 | 41,458                                   |
| oorting Goods, Hobby, Musical Instrument, and Book Stores  |                         | 40.040             |  |
| Sporting goods, hobby, musical instrument, and book stores (NAICS 451)   | 1,688,555               | 40,919             | 1,647,636                                |
| Sporting goods, hobby, and musical instrument stores (NAICS 4511)  | 1,460,038<br>967,631    | 40,809<br>40,692   | 1,419,229<br>926,939                     |
| Sporting goods stores (NAICS 45111) Hobby, toy, and game stores (NAICS 45112)                                  | 343,465                 | 40,692             | 343,423                                  |
| Sewing, needlework, and piece goods stores (NAICS 45113)   | 76,247                  | 38                 | 76,208                                   |
| Musical instrument and supplies stores (NAICS 45114)   | 72,695                  | 37                 | 72,659                                   |
| Book stores and news dealers (NAICS 4512)  | 228,517                 | 110                | 228,407                                  |
| Book stores (NAICS 451211)   | 204,334                 | 65                 | 204,270                                  |
| News dealers and newsstands (NAICS 451212)   | 24,183                  | 46                 | 24,137                                   |
| eneral Merchandise Stores  |                         |                    |  |
| General merchandise stores (NAICS 452)   | 15,328,863              | 26,847,933         | -11,519,070                              |
| Department stores (NAICS 4522)   | 3,021,582               | 328,255            | 2,693,327                                |
| Other general merchandise stores (NAICS 4523)  | 12,307,281              | 26,519,678         | -14,212,397                              |
| Warehouse clubs and supercenters (NAICS 452311)  | 10,713,964              | 26,514,101         | -15,800,138                              |
| All other general merchandise stores (NAICS 452319)  | 1,593,318               | 5,577              | 1,587,741                                |
| iscellaneous Store Retailers   |                         |                    |  |
| Miscellaneous store retailers (NAICS 453)  | 2,861,679               | 117,954            | 2,743,725                                |
| Florists (NAICS 4531)  | 134,876                 | 383<br>151         | 134,493<br>594,180                       |
| Office supplies, stationery, and gift stores (NAICS 4532)  Office supplies and stationery stores (NAICS 45321) | 594,331<br>275,717      | 94                 | 275,624                                  |
| Gift, novelty, and souvenir stores (NAICS 45322)   | 318,614                 | 58                 | 318,556                                  |
| Used merchandise stores (NAICS 4533)   | 459,458                 | 1,813              | 457,645                                  |
| Other miscellaneous store retailers (NAICS 4539)   | 1,673,014               | 115,606            | 1,557,408                                |
| Pet and pet supplies stores (NAICS 45391)  | 557,430                 | 53                 | 557,377                                  |
| Art dealers (NAICS 45392)  | 185,021                 | 79                 | 184,942                                  |
| Manufactured (mobile) home dealers (NAICS 45393)   | 137,025                 | 86                 | 136,939                                  |
| All other miscellaneous store retailers (NAICS 45399)  | 793,538                 | 115,388            | 678,150                                  |
| Tobacco stores (NAICS 453991)  | 374,350                 | 50,410             | 323,940                                  |
| All other miscellaneous store retailers (exc. tobacco stores) (NAICS 453998)                                   | 419,189                 | 64,978             | 354,210                                  |
| on-store Retailers   |                         |                    |  |
| Non-store retailers (NAICS 454)  | 13,291,529              | 75,669             | 13,215,860                               |
| Electronic shopping and mail-order houses (NAICS 4541)   | 11,412,813              | 188                | 11,412,625                               |
| Vending machine operators (NAICS 4542)   | 183,528                 | 49                 | 183,479                                  |
| Direct selling establishments (NAICS 4543) Fuel dealers (NAICS 45431)  | 1,695,188<br>670,933    | 75,432<br>17,957   | 1,619,756<br>652,976                     |
| Other direct selling establishments (NAICS 45439)  | 1,024,255               | 57,474             | 966,781                                  |
| ood Services and Drinking Places   | 1,021,233               | 27,171             | 200,701                                  |
| Food services and drinking places (NAICS 722)  | 14,404,449              | 13,955,142         | 449,307                                  |
| Special food services (NAICS 7223)   | 1,347,977               | 942                | 1,347,034                                |
| Food service contractors (NAICS 72231)   | 1,109,421               | 81                 | 1,109,340                                |
| Caterers (NAICS 72232)   | 219,192                 | 820                | 218,372                                  |
| Mobile food services (NAICS 72233)   | 19,364                  | 41                 | 19,323                                   |
| Drinking places (alcoholic beverages) (NAICS 7224)   | 589,798                 | 322,269            | 267,528                                  |
| Restaurants and other eating places (NAICS 7225)   | 12,466,675              | 13,631,930         | -1,165,255                               |
| Full-service restaurants (NAICS 722511)  | 6,120,860               | 3,459,630          | 2,661,230                                |
| Limited-service restaurants (NAICS 722513)   | 5,267,632               | 6,821,145          | -1,553,513                               |
| Cafeterias, grill buffets, and buffets (NAICS 722514)  | 182,472                 | 150,031            | 32,441                                   |
| Snack and nonalcoholic beverage bars (NAICS 722515)  | 895,711                 | 3,201,124          | -2,305,413                               |
| Ice cream and soft serve shops (NAICS 7225151)   | 108,285                 | 584,797<br>333 424 | -476,512<br>-305,560                     |
| Frozen yogurt shops (NAICS 7225152) Doughnut shops (NAICS 7225153)   | 27,865<br>141,803       | 333,424<br>590,385 | -305,560<br>-448,582                     |
| Bagel shops (NAICS 7225154)  | 40,539                  | 421,660            | -448,582<br>-381,121                     |
| Coffee shops (NAICS 7225155)   | 385,152                 | 602,610            | -217,458                                 |
| Cookie shops (NAICS 7225156)   | 6,050                   | 68,443             | -62,393                                  |
| Other snack and nonalcoholic beverage bars (NAICS 7225157)   | 186,018                 | 599,804            | -413,786                                 |
| AFO  |                         |                    |  |
| General merchandise stores (NAICS 452)   | 15,328,863              | 26,847,933         | -11,519,070                              |
| Clothing and clothing accessories stores (NAICS 448)   | 4,447,324               | 911,827            | 3,535,497                                |
| Furniture and home furnishings stores (NAICS 442)  | 2,162,409               | 101,619            | 2,060,790                                |
| Electronics and appliance stores (NAICS 443)   | 1,706,312               | 35                 | 1,706,278                                |
|  | 1 (00 555               | 40,919             | 1,647,636                                |
| Sporting goods, hobby, musical instrument, and book stores (NAICS 451)   | 1,688,555               | 40,919             | 1,047,030                                |



| rade Area: Davis, OK Opportunity Gap 2018 (30min Drive Time)   | <b>2018 Demand (\$)</b>    | <b>2018 Supply (\$)</b>        | Opportunity Gap/Surplus          |
|--|----------------------------|--------------------------------|----------------------------------|
| otals  |                            |                                |                                  |
| tal retail trade including food and drink (NAICS 44, 45 and 722)  Fotal retail trade (NAICS 44 and 45) | 733,934,031<br>652,742,356 | 2,258,836,953<br>2,016,647,076 | -1,524,902,922<br>-1,363,904,720 |
| otor Vehicle and Parts Dealers   |                            |                                |                                  |
| Motor vehicle and parts dealers (NAICS 441)  | 169,922,190                | 592,663,842                    | -422,741,652                     |
| Automobile dealers (NAICS 4411)  | 146,441,218                | 538,812,922                    | -392,371,704                     |
| New car dealers (NAICS 44111)  | 133,396,066                | 523,348,731                    | -389,952,665                     |
| Used car dealers (NAICS 44112)   | 13,045,153                 | 15,464,191                     | -2,419,038                       |
| Other motor vehicle dealers (NAICS 4412)   | 10,563,560                 | 7,520,223                      | 3,043,337                        |
| Recreational vehicle dealers (NAICS 44121)   | 3,179,525                  | 2,282,300                      | 897,226                          |
| Motorcycle, boat, and other motor vehicle dealers (NAICS 44122)  | 7,384,035                  | 5,237,923                      | 2,146,112                        |
| Boat dealers (NAICS 441222)  | 2,375,534                  | 814,440                        | 1,561,094                        |
| Motorcycle, ATV, and all other motor vehicle dealers (NAICS 441228)                                    | 5,008,501                  | 4,423,483                      | 585,018                          |
| Automotive parts, accessories, and tire stores (NAICS 4413)  | 12,917,412                 | 46,330,697                     | -33,413,285                      |
| Automotive parts and accessories stores (NAICS 44131)  | 7,618,787                  | 38,951,333                     | -31,332,545                      |
| Tire dealers (NAICS 44132)   | 5,298,624                  | 7,379,364                      | -2,080,740                       |
| rniture and Home Furnishings Stores  |                            |                                |                                  |
| Furniture and home furnishings stores (NAICS 442)  | 12,427,056                 | 10,299,572                     | 2,127,484                        |
| Furniture stores (NAICS 4421)  | 6,580,475                  | 9,423,395                      | -2,842,920                       |
| Home furnishings stores (NAICS 4422)   | 5,846,581                  | 876,177                        | 4,970,404                        |
| Floor covering stores (NAICS 44221)  | 2,533,201                  | 817,744                        | 1,715,456                        |
| Other home furnishings stores (NAICS 44229)  | 3,313,381                  | 58,433                         | 3,254,948                        |
| Window treatment stores (NAICS 442291)   | 121,898                    | 44,953                         | 76,945                           |
| All other home furnishings stores (NAICS 442299)   | 3,191,482                  | 13,480                         | 3,178,003                        |
| ectronics and Appliance Stores   |                            |                                |                                  |
| Electronics and appliance stores (NAICS 443)   | 9,789,292                  | 9,335,507                      | 453,785                          |
| Household appliance stores (NAICS 443141)  | 1,986,398                  | 3,852,685                      | -1,866,287                       |
| Electronics stores (NAICS 443142)  | 7,802,894                  | 5,482,822                      | 2,320,072                        |
| oilding Material and Garden Equipment and Supplies Dealers   |                            |                                |                                  |
| Building material and garden equipment and supplies dealers (NAICS 444)                                | 44,339,550                 | 278,371,933                    | -234,032,383                     |
| Building material and supplies dealers (NAICS 4441)  | 38,159,839                 | 192,073,561                    | -153,913,722                     |
| Home centers (NAICS 44411)   | 22,391,095                 | 83,086,395                     | -60,695,300                      |
| Paint and wallpaper stores (NAICS 44412)   | 763,382                    | 24,144,981                     | -23,381,600                      |
| Hardware stores (NAICS 44413)  | 2,604,420                  | 9,882,483                      | -7,278,062                       |
| Other building material dealers (NAICS 44419)  | 12,400,942                 | 74,959,702                     | -62,558,760                      |
| Lawn and garden equipment and supplies stores (NAICS 4442)   | 6,179,711                  | 86,298,372                     | -80,118,661                      |
| Outdoor power equipment stores (NAICS 44421)   | 888,550                    | 380,356                        | 508,194                          |
| Nursery, garden center, and farm supply stores (NAICS 44422)   | 5,291,161                  | 85,918,016                     | -80,626,855                      |
| ood and Beverage Stores  |                            |                                |                                  |
| Food and beverage stores (NAICS 445)   | 87,783,332                 | 77,992,956                     | 9,790,376                        |
| Grocery stores (NAICS 4451)  | 79,300,161                 | 69,903,148                     | 9,397,013                        |
| Supermarkets and other grocery (except convenience) stores (NAICS 44511)                               | 76,405,684                 | 54,640,481                     | 21,765,203                       |
| Convenience stores (NAICS 44512)   | 2,894,476                  | 15,262,667                     | -12,368,190                      |
| Specialty food stores (NAICS 4452)   | 2,209,161                  | 658,872                        | 1,550,290                        |
| Meat markets (NAICS 44521)   | 729,579                    | 106,026                        | 623,554                          |
| Fish and seafood markets (NAICS 44522)   | 264,703                    | 92,457                         | 172,245                          |
| Fruit and vegetable markets (NAICS 44523)  | 451,071                    | 103,637                        | 347,435                          |
| Other specialty food stores (NAICS 44529)  | 763,808                    | 356,752                        | 407,056                          |
| Baked goods stores (NAICS 445291)  | 193,174                    | 126,082                        | 67,093                           |
| Confectionery and nut stores (NAICS 445292)  | 222,806                    | 119,015                        | 103,791                          |
| All other specialty food stores (NAICS 445299)   | 347,828                    | 111,655                        | 236,173                          |
| Beer, wine, and liquor stores (NAICS 4453)   | 6,274,010                  | 7,430,936                      | -1,156,927                       |
| alth and Personal Care Stores  |                            |                                |                                  |
| Health and personal care stores (NAICS 446)  | 45,942,882                 | 133,674,266                    | -87,731,383                      |
| Pharmacies and drug stores (NAICS 44611)   | 39,108,849                 | 122,391,529                    | -83,282,681                      |
| Cosmetics, beauty supplies, and perfume stores (NAICS 44612)   | 2,669,245                  | 2,528,704                      | 140,542                          |
| Optical goods stores (NAICS 44613)   | 1,344,065                  | 2,233,252                      | -889,187                         |
| Other health and personal care stores (NAICS 44619)  | 2,820,724                  | 6,520,780                      | -3,700,057                       |
| Food (health) supplement stores (NAICS 446191)   | 902,829                    | 2,344,889                      | -1,442,059                       |
| All other health and personal care stores (NAICS 446199)   | 1,917,894                  | 4,175,891                      | -2,257,997                       |
| asoline Stations   |                            |                                |                                  |
| Gasoline stations (NAICS 447)  | 72,751,927                 | 350,112,769                    | -277,360,841                     |
| Gasoline stations with convenience stores (NAICS 44711)  | 56,108,970                 | 140,689,932                    | -84,580,962                      |
| Other gasoline stations (NAICS 44719)  | 16,642,958                 | 209,422,837                    | -192,779,879                     |

| ade Area: Davis, OK Opportunity Gap 2018 (30min Drive Time)   | <b>2018 Demand</b> (\$)  | 2018 Supply (\$)         | Opportunity Gap/Surplus (\$ |
|---|--------------------------|--------------------------|-----------------------------|
| othing and Clothing Accessories Stores  |                          |                          |                             |
| Clothing and clothing accessories stores (NAICS 448)  | 26,007,066               | 75,518,263               | -49,511,198                 |
| Clothing stores (NAICS 4481)  | 18,981,856               | 63,197,051               | -44,215,195                 |
| Men's clothing stores (NAICS 44811)   | 857,201                  | 211                      | 856,991                     |
| Women's clothing stores (NAICS 44812)   | 4,033,644                | 7,287,614                | -3,253,970                  |
| Children's and infants' clothing stores (NAICS 44813) Family clothing stores (NAICS 44814)  | 1,086,828<br>10,349,124  | 1,352,172<br>48,412,073  | -265,344<br>-38,062,949     |
| Clothing accessories stores (NAICS 44815)   | 979,565                  | 4,925,359                | -3.945,794                  |
| Other clothing stores (NAICS 44819)   | 1,675,493                | 1,219,622                | 455,871                     |
| Shoe stores (NAICS 4482)  | 4,131,591                | 8,135,726                | -4,004,135                  |
| Jewelry, luggage, and leather goods stores (NAICS 4483)   | 2,893,619                | 4,185,487                | -1,291,868                  |
| Jewelry stores (NAICS 44831)  | 2,661,571                | 4,185,397                | -1,523,825                  |
| Luggage and leather goods stores (NAICS 44832)  | 232,048                  | 90                       | 231,958                     |
| orting Goods, Hobby, Musical Instrument, and Book Stores  |                          |                          |                             |
| Sporting goods, hobby, musical instrument, and book stores (NAICS 451)  | 9,244,343                | 15,057,052               | -5,812,709                  |
| Sporting goods, hobby, and musical instrument stores (NAICS 4511)   | 7,937,337                | 15,053,093               | -7,115,756                  |
| Sporting goods stores (NAICS 45111)   | 5,175,376                | 14,922,140               | -9,746,765                  |
| Hobby, toy, and game stores (NAICS 45112)   | 1,922,322                | 1,162                    | 1,921,160                   |
| Sewing, needlework, and piece goods stores (NAICS 45113)  | 422,530                  | 29,545                   | 392,985                     |
| Musical instrument and supplies stores (NAICS 45114)  | 417,110                  | 100,246                  | 316,864                     |
| Book stores and news dealers (NAICS 4512)   | 1,307,006                | 3,959                    | 1,303,047                   |
| Book stores (NAICS 451211) News dealers and newsstands (NAICS 451212)   | 1,172,136<br>134,870     | 3,793<br>166             | 1,168,343<br>134,704        |
|   | 134,870                  | 100                      | 134,704                     |
| neral Merchandise Stores General merchandise stores (NAICS 452)   | 84 010 212               | 404 592 406              | 210 664 192                 |
| Department stores (NAICS 4522)  | 84,919,313<br>17,121,901 | 404,583,496<br>4,594,314 | -319,664,182<br>12,527,588  |
| Other general merchandise stores (NAICS 4523)   | 67,797,412               | 399,989,182              | -332,191,770                |
| Warehouse clubs and supercenters (NAICS 452311)   | 58,988,957               | 319,051,314              | -260,062,358                |
| All other general merchandise stores (NAICS 452319)   | 8,808,455                | 80,937,868               | -72,129,412                 |
| scellaneous Store Retailers   |                          |                          |                             |
| Miscellaneous store retailers (NAICS 453)   | 15,625,220               | 55,758,040               | -40,132,821                 |
| Florists (NAICS 4531)   | 743,278                  | 1,161,159                | -417,881                    |
| Office supplies, stationery, and gift stores (NAICS 4532)   | 3,323,887                | 2,141,062                | 1,182,825                   |
| Office supplies and stationery stores (NAICS 45321)   | 1,555,359                | 1,390,334                | 165,025                     |
| Gift, novelty, and souvenir stores (NAICS 45322)  | 1,768,528                | 750,728                  | 1,017,800                   |
| Used merchandise stores (NAICS 4533)  | 2,558,542                | 3,721,572                | -1,163,030                  |
| Other miscellaneous store retailers (NAICS 4539)  | 8,999,512                | 48,734,247               | -39,734,735                 |
| Pet and pet supplies stores (NAICS 45391)   | 2,959,718                | 140                      | 2,959,577                   |
| Art dealers (NAICS 45392)   | 1,019,191                | 210                      | 1,018,981                   |
| Manufactured (mobile) home dealers (NAICS 45393)  | 697,764                  | 1,801,052                | -1,103,288                  |
| All other miscellaneous store retailers (NAICS 45399)   | 4,322,840                | 46,932,844               | -42,610,005                 |
| Tobacco stores (NAICS 453991)   | 2,010,580                | 19,807,321               | -17,796,742                 |
| All other miscellaneous store retailers (exc. tobacco stores) (NAICS 453998)  | 2,312,260                | 27,125,523               | -24,813,263                 |
| n-store Retailers   | <b>50</b> 000 405        | 40.070.000               | 50.710.000                  |
| Non-store retailers (NAICS 454)   | 73,990,185               | 13,279,382               | 60,710,803                  |
| Electronic shopping and mail-order houses (NAICS 4541)  | 63,837,171               | 247,793                  | 63,589,378                  |
| Vending machine operators (NAICS 4542)  | 1,014,101                | 11,859,375               | -10,845,274                 |
| Direct selling establishments (NAICS 4543) Fuel dealers (NAICS 45431)   | 9,138,913<br>3,437,078   | 1,172,214<br>848,620     | 7,966,699                   |
| Other direct selling establishments (NAICS 45439)   | 5,701,835                | 323,593                  | 2,588,457<br>5,378,242      |
| od Services and Drinking Places   | 3,701,833                | 323,393                  | 3,376,242                   |
| 5   | 91 101 675               | 242 190 977              | 160 009 202                 |
| Food services and drinking places (NAICS 722)  Special food services (NAICS 7223)   | 81,191,675<br>7,443,989  | 242,189,877<br>283,857   | -160,998,202<br>7,160,132   |
| Food services (NAICS 7223)  | 6,116,995                | 614                      | 6,116,381                   |
| Caterers (NAICS 72232)  | 1,219,633                | 282,969                  | 936,664                     |
| Mobile food services (NAICS 72233)  | 107,361                  | 274                      | 107,087                     |
| Drinking places (alcoholic beverages) (NAICS 7224)  | 3,283,661                | 4,550,367                | -1,266,707                  |
| Restaurants and other eating places (NAICS 7225)  | 70,464,026               | 237,355,652              | -166,891,627                |
| Full-service restaurants (NAICS 722511)   | 34,646,189               | 86,693,047               | -52,046,858                 |
| Limited-service restaurants (NAICS 722513)  | 29,801,741               | 130,014,504              | -100,212,762                |
| Cafeterias, grill buffets, and buffets (NAICS 722514)   | 1,039,347                | 559,323                  | 480,024                     |
| Snack and nonalcoholic beverage bars (NAICS 722515)   | 4,976,749                | 20,088,779               | -15,112,030                 |
| Ice cream and soft serve shops (NAICS 7225151)  | 599,558                  | 3,711,381                | -3,111,824                  |
| Frozen yogurt shops (NAICS 7225152)   | 156,933                  | 1,969,156                | -1,812,222                  |
| Doughnut shops (NAICS 7225153)  | 787,382                  | 3,763,715                | -2,976,334                  |
| Bagel shops (NAICS 7225154)   | 225,941                  | 2,560,484                | -2,334,543                  |
| Coffee shops (NAICS 7225155)  | 2,135,744                | 3,863,959                | -1,728,215                  |
| Cookie shops (NAICS 7225156)  | 33,923                   | 388,836                  | -354,913<br>2,702,080       |
| Other snack and nonalcoholic beverage bars (NAICS 7225157)  | 1,037,267                | 3,831,248                | -2,793,980                  |
| AFO   | 94.010.010               | 404 500 405              | 210.751.102                 |
| General merchandise stores (NAICS 452)  | 84,919,313               | 404,583,496              | -319,664,182                |
| Clothing and clothing accessories stores (NAICS 448)  | 26,007,066               | 75,518,263<br>10,299,572 | -49,511,198<br>2,127,484    |
| Furniture and home furnishings stores (NATCS 442)   |                          |                          | 7.17.7.484                  |
| Furniture and home furnishings stores (NAICS 442) Electronics and appliance stores (NAICS 443)  | 12,427,056<br>9,789,292  |                          |                             |
| Furniture and home furnishings stores (NAICS 442) Electronics and appliance stores (NAICS 443) Sporting goods, hobby, musical instrument, and book stores (NAICS 451) | 9,789,292<br>9,244,343   | 9,335,507<br>15,057,052  | 453,785<br>-5,812,709       |



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| Laveon. 34.317 17-37.1170   |                  |                               | VOID_DISTANCE      |
|-----------------------------|------------------|-------------------------------|--------------------|
| Davis, OK                   | Closest Location | Locations In 30 min drivetime | Locations In Davis |
| Auto Parts Tires            |                  |                               |                    |
| NAPA                        |                  | 2                             | 1                  |
| Convenience Stores          |                  |                               |                    |
| Shell                       |                  | 10                            | 1                  |
| Dollar Stores               |                  |                               |                    |
| Dollar General              |                  | 13                            | 1                  |
| Home Improvement            |                  |                               |                    |
| True Value                  |                  | 2                             | 1                  |
| Restaurants Fast Food Major |                  |                               |                    |
| Sonic                       |                  | 9                             | 1                  |
| Restaurants Pizza           |                  |                               |                    |
| Pizza Hut                   |                  | 5                             | 1                  |
| Restaurants Sandwich        |                  |                               |                    |
| Subway                      |                  | 8                             | 1                  |
| Self Storage                |                  | ·                             | ·                  |
| U Haul                      |                  | 1                             | 1                  |
| Auto Parts Tires            |                  | '                             | '                  |
|                             |                  |                               |                    |
| AutoZone                    |                  | 2                             | <del>-</del>       |
| CARQUEST                    |                  | 1                             | <del>-</del>       |
| O'Reilly                    |                  | 3                             | -                  |
| Clothing Apparel            |                  |                               |                    |
| Buckle                      |                  | 1                             | -                  |
| Cato                        |                  | 1                             | -                  |
| maurices                    |                  | 1                             | <del>-</del>       |
| Rue21                       |                  | 1                             | -                  |
| The Childrens Place         |                  | 1                             | -                  |



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VOID\_DISTANCE

|                            |                  |                               | VOID_DISTANCE      | Ì |
|----------------------------|------------------|-------------------------------|--------------------|---|
| Davis, OK                  | Closest Location | Locations In 30 min drivetime | Locations In Davis |   |
| Convenience Stores         |                  |                               |                    |   |
| Circle K                   |                  | 1                             | <u>-</u>           |   |
| Exxon                      |                  | 1                             | <del>-</del>       |   |
| Murphy USA                 |                  | 2                             | -                  |   |
| Sunoco                     |                  | 1                             | -                  |   |
| Valero                     |                  | 17                            | -                  |   |
| Craft Fabric Stores        |                  |                               |                    |   |
| Hobby Lobby                |                  | 1                             | <del>-</del>       |   |
| Department Stores          |                  |                               |                    |   |
| JCPenney                   |                  | 1                             | -                  |   |
| Stage                      |                  | 2                             | <u>-</u>           |   |
| Discount Department Stores |                  |                               |                    |   |
| Ross                       |                  | 1                             | -                  |   |
| TJ Maxx                    |                  | 1                             | -                  |   |
| Wal-Mart Supercenter       |                  | 3                             | -                  |   |
| Dollar Stores              |                  |                               |                    |   |
| Big Lots                   |                  | 1                             | -                  |   |
| Dollar Tree                |                  | 1                             | <u>-</u>           |   |
| Family Dollar              |                  | 5                             | -                  |   |
| Drug Stores                |                  |                               |                    |   |
| cvs                        |                  | 1                             | -                  |   |
| GNC                        |                  | 1                             | -                  |   |
| Walgreens                  |                  | 1                             | -                  |   |
| Fitness                    |                  |                               |                    |   |
| Anytime Fitness            |                  | 1                             | -                  |   |
| Planet Fitness             |                  | 1                             | -                  |   |



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|--------------------------|------------------|-------------------------------|--------------------|
| Davis, OK                | Closest Location | Locations In 30 min drivetime | Locations In Davis |
| Fitness Continued        |                  |                               |                    |
| YMCA                     |                  | 2                             | -                  |
| Furniture Household      |                  |                               |                    |
| Aarons                   |                  | 1                             | -                  |
| Rent A Center            |                  | 1                             | -                  |
| Grocery Stores           |                  |                               |                    |
| ALDI                     |                  | 1                             | -                  |
| Save-A-Lot               |                  | 1                             | -                  |
| Health Beauty            |                  |                               |                    |
| Bath & Body Works        |                  | 1                             | -                  |
| Sally Beauty Supply      |                  | 1                             | -                  |
| Supercuts                |                  | 2                             | -                  |
| ULTA                     |                  | 1                             | -                  |
| Home Improvement         |                  |                               |                    |
| Ace Hardware             |                  | 2                             | -                  |
| Do It Best               |                  | 2                             | -                  |
| Harbor Freight Tools     |                  | 1                             | -                  |
| Lowe's                   |                  | 1                             | -                  |
| Orscheln                 |                  | 1                             | -                  |
| Sherwin-Williams         |                  | 2                             | -                  |
| Tractor Supply Company   |                  | 2                             | -                  |
| Hotels                   |                  |                               |                    |
| Americas Best Value Inn  |                  | 2                             | -                  |
| Baymont Inn & Suites     |                  | 1                             | -                  |
| Best Western Plus        |                  | 2                             | -                  |
| Candlewood Suites        |                  | 1                             | -                  |
| Comfort                  |                  | 2                             | -                  |



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|                        |                  |                               | VOID_DISTANCE      |
|------------------------|------------------|-------------------------------|--------------------|
| Davis, OK              | Closest Location | Locations In 30 min drivetime | Locations In Davis |
| Hotels Continued       |                  |                               |                    |
| Courtyard              |                  | 1                             | -                  |
| Days Inn               |                  | 2                             | -                  |
| Econo Lodge            |                  | 1                             | -                  |
| Hampton Inn            |                  | 2                             | -                  |
| Hilton Garden          |                  | 1                             | -                  |
| Holiday Inn            |                  | 1                             | -                  |
| Holiday Inn Express    |                  | 1                             | -                  |
| La Quinta Inn & Suites |                  | 1                             | -                  |
| Microtel Inn & Suites  |                  | 1                             | -                  |
| Motel 6                |                  | 1                             | -                  |
| Quality                |                  | 1                             | -                  |
| Red Lion Hotels        |                  | 1                             | -                  |
| Rodeway                |                  | 1                             | -                  |
| Springhill Suites      |                  | 1                             | -                  |
| Super 8                |                  | 2                             | -                  |
| Office Supply          |                  |                               |                    |
| Staples                |                  | 1                             | -                  |
| Pet Stores             |                  |                               |                    |
|                        |                  |                               |                    |
| Petco                  |                  | 1                             | -                  |
| Restaurants Casual     |                  |                               |                    |
| Applebee's             |                  | 1                             | -                  |
| Chili's                |                  | 1                             | -                  |
| Five Guys              |                  | 1                             | -                  |
| Freddys                |                  | 1                             | -                  |
| Huddle House           |                  | 1                             | -                  |
| IHOP                   |                  | 2                             | -                  |



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| Eaveon. 34.31717-37.1170       |                  |                               | VOID_DISTANCE      |
|--------------------------------|------------------|-------------------------------|--------------------|
| Davis, OK                      | Closest Location | Locations In 30 min drivetime | Locations In Davis |
| Restaurants Coffee Donuts      |                  |                               |                    |
| Starbucks                      |                  | 1                             | -                  |
| Restaurants Fast Food Major    |                  |                               |                    |
| Arby's                         |                  | 2                             | -                  |
| Burger King                    |                  | 3                             | -                  |
| Jack in the Box                |                  | 1                             | -                  |
| KFC                            |                  | 2                             | -                  |
| McDonald's                     |                  | 4                             | -                  |
| Taco Bell                      |                  | 4                             | -                  |
| Wendy's                        |                  | 1                             | -                  |
| Restaurants Fast Food Minor    |                  |                               |                    |
| A&W                            |                  | 2                             | -                  |
| Carl's Jr.                     |                  | 2                             | -                  |
| Chick-fil-A                    |                  | 1                             | -                  |
| Chicken Express                |                  | 2                             | -                  |
| Long John Silver's             |                  | 1                             | -                  |
| Taco Bueno                     |                  | 1                             | -                  |
| Whataburger                    |                  | 1                             | -                  |
| Restaurants Ice Cream Smoothie |                  |                               |                    |
| Braum's                        |                  | 4                             | -                  |
| Restaurants Pizza              |                  |                               |                    |
| Domino's Pizza                 |                  | 1                             | -                  |
| Godfather's Pizza              |                  | 4                             | -                  |
| Little Caesars                 |                  | 2                             | -                  |
| Papa John's                    |                  | 1                             | -                  |



Lat/Lon: 34.5171/-97.1178

| , OK                | Closest Location | Locations In 30 min drivetime | Locations In Davis |
|---------------------|------------------|-------------------------------|--------------------|
| Self Storage        |                  |                               |                    |
| Simply Self Storage |                  | 2                             | -                  |
| Shoes Footwear      |                  |                               |                    |
| Famous Footwear     |                  | 1                             | -                  |
| Payless ShoeSource  |                  | 1                             | -                  |
| Shoe Sensation      |                  | 1                             | -                  |
| Sporting Goods      |                  |                               |                    |
| Hibbett Sports      |                  | 3                             | -                  |
| Wireless Stores     |                  |                               |                    |
| AT&T                |                  | 3                             | -                  |
| Cricket             |                  | 1                             | -                  |
| T-Mobile            |                  | 1                             | -                  |
| Verizon Wireless    |                  | 1                             | -                  |
|                     |                  |                               |                    |
|                     |                  |                               |                    |
|                     |                  |                               |                    |
|                     |                  |                               |                    |
|                     |                  |                               |                    |
|                     |                  |                               |                    |
|                     |                  |                               |                    |
|                     |                  |                               |                    |
|                     |                  |                               |                    |
|                     |                  |                               |                    |

Retail Attractions is an economic development consulting firm specializing in market research, creating effective incentive packages, and retail recruiting. Our firm believes healthy economic development is a process. Retail Attractions partners with our clients in a coordinated and strategic course of action resulting in extraordinary results. Retail Attractions believes smart, successful retail development is a vital part of a community's economic development program. We leverage our national network of relationships and our proven expertise to bring retailers, developers, landowners, and communities together to grow new retail business...one relationship at a time. We collaborate with our client cities to achieve their community goals through retail development. Far beyond concentric rings, drive times, or just another bound report; we develop actionable information and make sure the right people have access to it. In short, we make a difference for your community.

The truth is that anyone or any competent firm can pull demographics for a location based on a radius or a drive time. What makes us different is our custom approach to developing a community's trade area. We evaluate the existing retail options nearby, physical barriers to traffic, natural existing shopping patterns, and the potential draw of new shopping opportunities to develop a customer trade area for each community we serve. Your trade area is prepared by a seasoned retail recruitment professional based on criteria we know is important to the audience who will be receiving the finished marketing materials. We integrate demographic data with data we develop from other sources to create a complete picture of a community... one that will resonate with developers, brokers, and retailers. We work with a community to prepare materials and get them in the hands of interested parties rather than merely deliver data that then the community has to send out on its own. We also recognize that "one size does not fit all" when it comes to trade areas. Some sites may be perfect for grocery stores, with a more localized trade area, while others may support a regional draw. If your community has unique opportunities that require more than one trade area, we deliver what you need rather than forcing your community into our "standard offering."

Retail Attractions sends our custom marketing material, developed for each city based on the unique characteristics and demographic indicators for that city, to our network of developers, brokers, and retailers. In addition, we contact retailers through our accurate, proprietary database to make sure they are aware of the opportunities in your city that match their specs.

We have extensive knowledge of various types of incentives, and their practical application, and the experience to work with city staff to develop a framework for evaluating opportunities and providing creative incentives that result in win-win scenarios for both the public and private sector. Beyond merely a list of incentive possibilities. Retail Attractions serves as an ongoing advisor to the city staff, helping to construct incentives that make sense for the city, meet developer's needs and truly encourage new business development.

Retail Attractions understands municipal government and the interplay of political, financial, and regulatory environments. We also understand how development works and what site selectors, developers, and retail tenants need to see, hear, and feel from a potential location to move forward. Retail Attractions features a team of research and marketing professionals who assist retail recruiters in developing the necessary data and marketing materials to prove the case for investment in your community. Since beginning Retail Attractions, we have helped our clients launch millions of square feet of retail and reap the associated benefits of additional city revenue, plus new goods and services for citizens, and increasing the quality of life in the community.



### RICKEY HAYES, PRINCIPAL

Prior to founding Retail Attractions, LLC, while working in municipal economic development, Rickey Hayes facilitated new commercial construction totaling more than 10 million square feet with over half of a billion dollars in total value, resulting in a city sales tax and ad valorem based more than triple what it had been. Rickey has developed an extensive personal network of relationships in the area of government relations, retail, restaurant and land development, real estate and site selection, leasing and tenanting, engineering and creative financing and incentives to expedite the success of public/private partnerships for development projects.

Rickey holds a Bachelor's Degree in Criminal Justice and a Master's Degree in Counseling from Great Plains Baptist College. He is a member of International Council of Shopping Centers (ICSC). Rickey and his wife, Wendy, live in Owasso, Oklahoma and have four children and four grandchildren.

#### MICAH HAYES, CITY DATA/RESEARCH

Micah has been employed by Retail Attractions since the inception and is responsible for the collection of data on our client cities. Micah resides in Austin, Texas.

Sara Stephens Administrative Assistant/Retail Contacts/Office Manager

Ronald Cates General Counsel

Robert Nichols IT/Website & Data Protection

Ted Turner Sales Tax, Data & Forecasting

Beth Nichols Graphic Arts/Deliverables/Marketing

# **OUR METHODOLOGY**

### Our Approach

Just as every city has distinctive characteristics, every consulting project is unique. Retail Attractions employs proven strategies to achieve economic development and growth in your community. We offer three tiers of contract service in addition to project-based and short-term engagements, allowing us to tailor our services to each client community's individual needs. Unlike "cookie-cutter" approaches to retail development that return little more than a bound document, collaborating with Retail Attractions means you gain an experienced, dedicated staff who will work diligently on your behalf to grow your city. In addition to our tiered services under contract, additional services such as municipal web site development (for the city overall or specifically for economic development), experienced city and economic development PR efforts, and public meetings/input process management are available as well. These types of services either may be included in the contract for an additional cost or may be utilized on a project / as-needed basis by a client city for an additional estimated cost.

#### **Market Assessment**

Retail Attractions uses data from a variety of sources to accurately portray the trade area, retail potential and opportunities within a market. Retail Attractions combines physical observation, data-driven research and information, retail site selection methodologies and competitive analysis with personal experience and a reputation for finding the right sites for the right retail boxes to create our market assessment reports. Retail Attractions uses a variety of methodologies in our market analysis and summary's including traffic count data, census blocks, heat maps, void analysis, concentric rings, drive times, and custom trade area polygons.

#### **Retail Recruitment**

Our relationships with our clients do not end when we deliver our market assessment report. We promote and actively recruit for our clients throughout the term of their contracts through mail, email, web, phone and personal contacts in our comprehensive nationwide contact database. Our diligent pursuit of development for your community assures your community will be on the radar of appropriate national retailers.

#### The Benefits

Employing Retail Attractions to fulfill the city's need for an economic development professional allows the city to conserve resources that would otherwise be spent for no direct gain including insurance, employment taxes and other benefits. The city can reap the benefit of utilizing an experienced, successful economic development professional without incurring the expense of a fulltime exempt employee. Retail Attractions is intimately familiar with development dynamics and can bring our experience, network and concentrated approach to bear immediately on behalf of the city. No valuable time is lost through a "learning the process" or "learning the area" acclimation period. Commercial development often feels painfully slow when observing the process from the outside. From initial interest in a site to doors open for business is often an 18 to 24 month process. Retail Attractions will be with you every step of the way to help your community reach its maximum retail potential.



Retail Attractions compiles data from a number of sources including Nielsen-Claritas, Environics, Applied Geographic Solutions (AGS), REGIS, the client City, various state agencies, the US Census Bureau, the US Economic Survey and information from the US Bureau of Labor and other sources plus local data and statistics. The primary sources for the demographic information included in this report are Nielsen-Claritas, Environics, Pop Stats, ESRI, US Postal data, SiteReports and Applied Geographic Solutions (AGS) and REGIS, Regis Radis Sandbox.

Both Nielsen-Claritas and AGS pull data from public and private sources and apply their proprietary algorithm to determine demographic projections and estimates. Retail Attractions has carefully analyzed the resulting statistics and determined the algorithms that best represent the client community and trade area.

Nielsen-Claritas and AGS are highly respected data providers in the retail industry, and both sources calculate estimates for the current year and projections for five years in the future. Both companies produce data at varying geographic levels including national, state, county, city/town, zip code, and block group. These estimates and projections on a defined population can be analyzed according to population characteristics such as age, sex, race, ethnicity, income, education, occupation, housing or rate of growth.

The demographic data contained in this report comes from all of our data sources, and the opportunity gap data comes primarily from Nielsen-Claritas Retail Market Power™ (RMP). The RMP data allows the comparison of supply and demand to determine potential sources of revenue growth at any standard or user defined geographic level.

Neilson has relaunched and reformatted all the Claritas data in a new and improved platform. Retail Attractions has recently collaborated with PiinPoint, a New York data company with some of the most unique retail data and market information available to provide a client's with another source of valuable market data and information.

We will be happy to discuss or answer any questions regarding the data used in this report.



# **ACKNOWLEDGMENTS AND DISCLAIMER**

## **ACKNOWLEDGEMENTS**

Nielsen-Claritas, Environics, Applied Geographic Solutions and all other data sources are highly respected data providers. However, these companies use algorithms to make estimates and projections. While these estimates and projections are based on years of research and adjustment, they are still only estimates and projections.

### DISCLAIMER

All information is believed to be accurate and is presented in good faith by Retail Attractions, LLC under the terms and protections of the contact between the Client and Retail Attractions, LLC. While we do expect to successfully complete the objective of increasing commercial investment in your community, it is impossible to guarantee a level of investment or even any investment since market conditions, retailer's business plans, city policies and other market drivers are subject to change at any time and are beyond the control of Retail Attractions, LLC.

You understand and agree that any advice provided under this proposal is true and correct

to the best knowledge and ability of Retail Attractions, LLC and will be provided in good faith. The city accepts full responsibility for its decisions to act or not act according to said advice and agrees to indemnify and hold harmless Retail Attractions, LLC; its principals, employees, sub-contractors and associates pertaining to outcomes or situations that arise from the advice, materials or other items provided under this proposal agreement.

